

# AGENDA

# PENSIONS INVESTMENT COMMITTEE

# Date: THURSDAY, 17 NOVEMBER 2011 at 7.00 pm

Committee Room 4 Civic Suite Lewisham Town Hall London SE6 4RU

Enquiries to:	Clare Weaser
Telephone:	0208 314 7369 (direct line)
Email:	clare.weaser@lewisham.gov.uk

### **COUNCILLORS**

Councillor Whittle (Chair)

#### **Observers**

Mrs Humble – Pensioners Representative

Councillor Maslin (Vice-Chair) Councillor Allison Councillor Best Councillor Fletcher Councillor Muldoon Councillor Wise Councillor Pattisson Councillor Wise

#### **Officers**

Janet Senior Ex Dir for Resources Selwyn Thompson – Group Manager Shola Ojo – Principal Accountant Carol Eldridge – Group Manager (Pensions and Payroll)

Members are summoned to attend this meeting

Barry Quirk Chief Executive Lewisham Town Hall Catford London SE6 4RU Date: 8 November 2011



The public are welcome to attend our committee meetings, however occasionally committees may have to consider some business in private. Copies of reports can be made available in additional formats on request.

# **ORDER OF BUSINESS – PART 1 AGENDA**

ltem No		Page No.s
1.	Minutes	1 - 8
2.	Declaration of interests	9 - 11
3.	Pension Fund Annual Report	12 - 113
4.	Investment Performance for Quarter Ended 30 September 2011	114 - 133
5.	Exclusion of the press and public	134
6.	Passive Manager Selection - RFP Analysis	135 - 156
7.	Appointment of Transition Manager	157 - 170





The public are welcome to attend our Committee meetings, however, occasionally, committees may have to consider some business in private. Copies of reports can be made available in additional formats on request.

PENSIONS INVESTMENT COMMITTEE				
Report Title	MINUTES			
Key Decision				Item No. 1
Ward				
Contributors	CHIEF EXECUTIVE			
Class	Part 1		Date: 17 NOVEN	IBER 2011

#### Recommendation

That the Minutes of that part of the meeting of the Committee, which was open to the press and public, held on 6 September 2011 be confirmed and signed.

## LONDON BOROUGH OF LEWISHAM

MINUTES of the meeting of the PENSIONS INVESTMENT COMMITTEE, which was open to the press and public, held on TUESDAY, 6 SEPTEMBER 2011 at LEWISHAM TOWN HALL, CATFORD, SE6 4RU at 7 p.m.

#### Present

Councillors Whittle(Chair) Best, Fletcher, Maslin, Muldoon, and Wise.

Independent Investment Adviser: Scott Donaldson, Hymans Robertson

Officers: Janet Senior – Executive Director for Resources. Conrad Hall - Head of Business Management and Service Support. Selwyn Thompson – Group Manager Budget Strategy. Shola Ojo – Principal Accountant Budget Strategy.

Apologies for absence were received from Councillors Allison and Pattison.

#### Minute No.

<u>Action</u>

- 1. <u>MINUTES</u>
  - RESOLVED that the Minutes of the meeting of the Pensions Investment Committee, held on 15 June 2011, be confirmed and signed subject to Minute 3, Declarations of Interest, being amended to reflect that Councillor Fletcher is not a member of the Lewisham Pension Scheme and did not declare an interest.

#### 2. <u>DECLARATIONS OF INTERESTS</u>

Councillor Maslin declared that he was a Director of Haley Gallery Limited which had recently sold a picture to UBS for \$26,000 and that the interest was personal and not prejudicial as UBS were not under direct consideration at the meeting.

#### 3. <u>RCM PRESENTATION</u>

- 3.1 Ms Lucy MacDonald, Head of the Global Equity Fund Management team and Mr Thomas Trimborn, senior Product Specialist for Global Equities attended the meeting and made a presentation on behalf of RCM.
- 3.2 Councillor Fletcher asked to be updated about the Sony holding.

Mr Trimborn said the stock had been owned for some time and Sony had undergone a successful restructuring. However the earthquake had raised questions about Japanese companies

generally and failures to articulate an investment strategy had led to the reported results.

3.3 Scott Donaldson noted the under performance of RCM and asked should the relative recovery have been even better given the change in the equity market from June to August.

Ms MacDonald said this was still an early stage and that while she was pleased about recent performance, comparisons with inception were misleading. Mr Trimborn added that to increase returns massive more risk would have to be entered into.

3.4 The Executive Director for Resources, queried the 4.6% cash holding.

Ms MacDonald said the market was low but could go lower and funds should be in hand to take advantage of a severe panic.

3.5 Councillor Fletcher asked when did RCM believed the market would bottom out and that while the FTSE was at a 10 year low, it had been even lower.

Ms MacDonald said the market could take another 10% drop as there was a huge amount of uncertainty regarding the politics of debt.

3.6 The Chair said he believed consumer confidence would lag behind growth in the UK and there was reliance on China and Germany. He asked about the European perspective

> Ms MacDonald said confidence was low throughout Europe, although there was evidence spending intentions were rising in Germany.

3.7 The Chair asked if there was any research into how people might spend differently.

Ms MacDonald said the luxury sector was holding up well and Mr Trimborn added that consumer staples and consumer discretionary were geared towards emerging markets.

3.8 The Chair thanked Lucy MacDonald and Thomas Trimborn for their presentation.

RESOLVED that the report be noted

4. PRESENTATION by ALLIANCE BERNSTEIN

- 4.1 Mr Nicholas Davidson, Senior Portfolio Manager, and Douglas Stewart, the Director of Client Relations, attended the meeting and made a presentation on behalf of Alliance Bernstein.
- 4.2 Councillor Fletcher asked that in terms of financial stocks, did Alliance Bernstein regret overweighting too early.

Mr Davidson said yes with hindsight but that there had been a general over-reaction to events. Exposure had been slightly reduced during the crisis and overall performance would have been much better without the exposure.

4.3 Scott Donaldson expressed concern as to how would the market look at fundamentals should relative performance not improve.

Mr Davidson said the economic numbers from the USA in the next two quarters could be a catalyst while volatility in the Eurozone seemed inevitable.

4.4 Councillor Best asked in terms of stock selection what approach was there to the flight to quality.

Mr Davidson said the flight made things more expensive but from a quality perspective, Alliance Bernstein looked at the robustness of companies and their ability to be cash flow generators.

4.5 The Chair mentioned the Statement of Investment Principles elsewhere on the agenda, and asked if corporate social responsibility had been taken into account particularly with regard to engagement with tobacco companies.

Mr Davidson replied that the risks around tobacco companies had declined following the settlement of various law suits and what remained was a purely ethical question. He believed any decision to withdraw from investment in tobacco companies could be accomplished without any problem.

4.6 Councillor Wise asked if the Chinese economy continued to grow.

Mr Davidson said there would be a modest slow down in Chinese growth from 10% to 9% but this was not threatening to the world economy.

4.7 The Chair thanked Nicholas Davidson and Douglas Stewart for their presentation.

RESOLVED that the presentation be noted

#### <u>Action</u>

#### 5. <u>INVESTMENT PERFORMANCE FOR QUARTER ENDED 31</u> MARCH 2011

The Group Manager Budget Strategy presented the report.

RESOLVED that the report be noted.

- 6. <u>Hyman's detailed Second Quarter Investment Performance report</u>
- 6.1 The Group Manager Budget Strategy and Scott Donaldson presented the report.
- 6.2 Councillor Fletcher noted Lewisham had slipped from 48 to 84 in the Council league performance tables.

The Group Manager Budget Strategy said statistical comparators with other local authorities were provided and fluctuations were mainly attributed to asset allocation and stock selection. Scott Donaldson said this pointed to underperformance by active managers.

- 6.3 The Chair suggested officers examine the performance of other local authorities higher in the league tables to see if lessons could be learned.
- 6.4 Councillor Fletcher noted Alliance Bernstein appeared to be overweight on financials and was informed an imminent bounce back was not expected.
- 6.5 Councillor Muldoon asked if the currency risk was hedged and was informed that it was not.

RESOLVED that the report be noted.

- 7 REPORT ON RECENT STOCK MARKET TURMOIL
- 7.1 A report was tabled by Scott Donaldson.
- 7.2 Councillor Maslin asked if the commodities picture would be different if gold and oil were omitted.

Scott Donaldson said he was uncertain but as gold and oil were the two biggest drivers, any consideration without them was unlikely to be critical.

RESOLVED that the report be noted.

#### 8 STATEMENT OF INVESTMENT PRINCIPLES

- 8.1 The Group Manager Budget Strategy presented the report and said the latest annual review had made no material changes to the Statement of Investment Principles (SIP).
- 8.2 The Chair said he believed the corporate social responsibility agenda was looming large on the horizon and he believed a review of the SIP should be considered. He urged officers to look at other local authority SIPs such as Greater Manchester where relevant issues were being addressed.
- 8.3 The Executive Director for Resources reminded members a major review of the SIPs had been undertaken during the last administration and very considered legal advice had been received. She said she was happy to revisit the last review and see if changes were required taking into account more recent legal judgements.
- 8.4 Councillor Wise asked for copies of the last review to be ED Res circulated to committee members.
- 8.5 Councillor Fletcher asked about the Independent Investment Adviser position and was informed it was currently vacant.
- 8.6 The Chair asked if options for social investment could be presented to the committee.

The Executive Director for Resources said she would bring a future report to the committee and that she had held some discussions with providers but that at the moment many products and investment vehicles were not ready.

- 8.7 Councillor Maslin said the choice of any future product would have to be based on sound investment principles and he was supported by Councillor Muldoon who reminded the Committee of a duty to be dispassionate and that corporate social responsibility would have regard to due diligence.
- 8.8 Councillor Best recounted that in the past key votes had been ED Res reported to the committee and she asked that this practice be resumed.

RESOLVED that

(1) the revised Statement of Investment Principles be approved; and

(2) the Executive Director of resources be asked to consider a review of the Statement of Investment Principles taking into account updated legal advice.

#### 9 <u>ANNUAL GOVERNANCE REPORT</u>

The report was presented by Sue Exton and Amy Thorpe who confirmed the Audit Commission had issued an unqualified opinion on the Pension Statement.

The Chair thanked Sue Exton and Amy Thorpe for their presentation.

RESOLVED that the report be noted.

#### 10 EXCLUSION OF THE PRESS AND PUBLIC

- RESOLVED that under Section 100(A)(4) of the Local Government Act 1972, the press and public be excluded from the meeting for the following items of business on the grounds that they involve the likely disclosure of exempt information as defined in paragraphs 3, 4 and 5 of Part 1 of Schedule 12(A) of the Act, as amended by the Local Authorities (Executive Arrangements) (Access to information) (Amendments) (England) Regulations 2006 and the public interest in maintaining the exemption outweighs the public interest in disclosing the information:
  - 11 Minutes
  - 12 Passive Manager

The following is a summary of the items considered in the closed part of the meeting.

11 <u>Minutes</u>

RESOLVED that the closed minutes of the meeting held on June 15 2011 be confirmed and signed.

12 Passive Manager

An updated timetable on the recruitment and selection process was distributed by Scott Donaldson.

RESOLVED that the report be noted.

The meeting ended at 9.22 p.m.

Chair

PENSIONS INVESTMENT COMMITTEE						
Report Title	Report Title DECLARATIONS OF INTERESTS					
Key Decision				Item No. 2		
Ward						
Contributors	CHIEF EXECUTIVE					
Class	Part 1		Date: 17 NOV	EMBER 2011		

#### **Declaration of interests**

Members are asked to declare any personal interest they have in any item on the agenda.

#### **Personal interests**

There are two types of personal interest :-

- (a) an interest which you must enter in the Register of Members' Interests\*
- (b) an interest where the wellbeing or financial position of you, (or a "relevant person") is likely to be affected by a matter more than it would affect the majority of in habitants of the ward or electoral division affected by the decision.

\*Full details of registerable interests appear on the Council's website.

("Relevant" person includes you, a member of your family, a close associate, and their employer, a firm in which they are a partner, a company where they are a director, any body in which they have securities with a nominal value of £25,000 and (i) any body of which they are a member, or in a position of general control or management to which they were appointed or nominated by the Council, and (ii) any body exercising functions of a public nature, or directed to charitable purposes or one of whose principal purpose includes the influence of public opinion or policy, including any trade union or political party) where they hold a position of general management or control,

If you have a personal interest you must declare the nature and extent of it before the matter is discussed or as soon as it becomes apparent, except in limited circumstances. Even if the interest is in the Register of Interests, you must declare it in meetings where matters relating to it are under discussion, unless an exemption applies.

#### Exemptions to the need to declare personal interest to the meeting

You do not need to declare a personal interest where it arises solely from membership of, or position of control or management on:

- (a) any other body to which your were appointed or nominated by the Council
- (b) any other body exercising functions of a public nature.

In these exceptional cases, <u>unless your interest is also prejudicial</u>, you only need to declare your interest if and when you speak on the matter .

#### Sensitive information

If the entry of a personal interest in the Register of Interests would lead to the disclosure of information whose availability for inspection creates or is likely to create a serious risk of violence to you or a person living with you, the interest need not be entered in the Register of Interests, provided the Monitoring Officer accepts that the information is sensitive. Where this is the case, if such an interest arises at a meeting, it must be declared but you need not disclose the sensitive information.

#### **Prejudicial interests**

Your personal interest will also be prejudicial if all of the following conditions are met:

- (a) it does not fall into an exempt category (see below)
- (b) the matter affects either your financial interests or relates to regulatory matters - the determining of any consent, approval, licence, permission or registration
- (c) a member of the public who knows the relevant facts would reasonably think your personal interest so significant that it is likely to prejudice your judgement of the public interest.

#### Categories exempt from being prejudicial interest

- (a)Housing holding a tenancy or lease with the Council unless the matter relates to your particular tenancy or lease; (subject to arrears exception)
- (b) School meals, school transport and travelling expenses; if you are a parent or guardian of a child in full time education, or a school governor unless the matter relates particularly to the school your child attends or of which you are a governor;
- (c) Statutory sick pay; if you are in receipt
- (d) Allowances, payment or indemnity for members
- (e)Ceremonial honours for members
- (f) Setting Council Tax or precept (subject to arrears exception)

### Effect of having a prejudicial interest

If your personal interest is also prejudicial, you must not speak on the matter. Subject to the exception below, you must leave the room when it is being discussed and not seek to influence the decision improperly in any way.

### Exception

The exception to this general rule applies to allow a member to act as a community advocate notwithstanding the existence of a prejudicial interest. It only applies where members of the public also have a right to attend to make representation, give evidence or answer questions about the matter. Where this is the case, the member with a prejudicial interest may also attend the meeting for that purpose. However the member must still declare the prejudicial interest, and must leave the room once they have finished making representations, or when the meeting decides they have

finished, if that is earlier. The member cannot vote on the matter, nor remain in the public gallery to observe the vote.

#### Prejudicial interests and overview and scrutiny

In addition, members also have a prejudicial interest in any matter before an Overview and Scrutiny body where the business relates to a decision by the Executive or by a committee or sub committee of the Council if at the time the decision was made the member was on the Executive/Council committee or subcommittee and was present when the decision was taken. In short, members are not allowed to scrutinise decisions to which they were party.

# Agenda Item 3

Pensions Investment Committee						
Report Title	Pension Fund Annual Report for Year Ending 2010/11					
Key Decision	Item No. 3					
Ward	Ward					
Contributors	tors Executive Director for Resources					
Class	Part 1	D	ate: 17 November 2011			

### 1. <u>PURPOSE OF THE REPORT</u>

- 1.1 This report sets out the Annual Report on the Pension Fund activities for the year ending 31<sup>st</sup> March 2011 which is attached as Appendix 1.
- 1.2 The Council is required to publish the report by the 1 December each year and the contents are specified by guidance issued by the Government.

## 2. <u>RECOMMENDATIONS</u>

It is recommended that the Pensions Investment Committee approve the Annual Report for publication as set out in Appendix 1.

### 3. BACKGROUND

- 3.1 Regulations issued by the Government in 2008 require Councils which administer pension funds to publish by the 1 of December each year a report which details their activities for the preceding financial year.
- 3.2 The Regulations were supplemented by Guidance issued in 2010 which established a general framework within which reports were to be prepared.
- 3.3 The Report incorporates the Pension Fund statement of accounts and consequently is subject to audit. To enable the audit to be completed by the statutory deadline of the 30<sup>th</sup> September it is necessary to prepare the report by this date.
- 3.4 The report essentially consolidates a number of published statutory statements including the Statement of Investment Principles, Funding Strategy Statement and Communications Policy Statement into one document.
- 3.5 The Statement of Investment Principles (SIP) which forms part of the Annual Report has been revised to incorporate comments raised at the Pensions Investment Committee meeting in September 2011
- 3.6 A number of the sections are related to the revaluation currently being undertaken by the actuary. These sections including the Funding Strategy Statement.

### 4. LEGAL IMPLICATIONS

- 4.1 Provision for the publication of the pension fund annual report commencing with the financial year 2009/10 and for subsequent years is covered by regulation 34 of the Administration Regulations.
- 4.2 As set out in the report the Administering authority (London Borough of Lewisham) must produce the report by 1st December 2011 for the year 2010/11.
- 4.3 In preparing and publishing the pension fund annual report the authority must have regard to guidance given by the Secretary of State.

## 5. FINANCIAL IMPLICATIONS

The financial implications are contained within the detail of the appended documents.

### 6. <u>CONCLUSIONS</u>

The format and contents of the report essentially corresponds to that produced in the previous year.

### **Background Papers**

None reported

If there are any queries on this report or you require further information, please contact Selwyn Thompson, Group Manager Budget Strategy on 020 8314 6932.

# LONDON BOROUGH OF LEWISHAM PENSION FUND

# ANNUAL REPORT 2010/11

# CONTENTS

# Introduction the Executive Director for Resources and Chair of the Pensions Investment Committee

- 1. Management Overview of Scheme Scheme Management and Advisers
- 2. Investment Policy and Performance Review of Investments Strategic Asset Allocation Performance

### 3. Scheme Administration

Review of Administration during the year Staffing Membership Numbers and Composition

- 4. Actuary's Statement on Valuation of assets and liabilities
- 5. Governance Compliance Statement Member Training
- 6. 2010/11 Statement of Accounts
- 7. Funding Strategy Statement
- 8. Statement of Investment Principles
- 9. Communications Statement

#### **Appendices**

- A. Triennial Valuation Report
- B. 2009/10 Pension Fund Accounts
- C. Funding Strategy Statement
- D. Statement of Investment Principles
- E. Communications Policy Statement

# INTRODUCTION

# **EXECUTIVE DIRECTOR FOR RESOURCES**

The 2010/11 financial year has been another challenging one in the global markets. There have been a number of countries suffering from high levels of debt and the property market remains subdued, coupled with natural disasters, extreme weather and political unrest in some parts of the world. This has all been cause for concern.

During the 2010/11 financial year, the Pension Fund's Actuary undertook a valuation of the Fund (as at 31 March 2010). The results of this latest triennial valuation showed a funding level of 74.5%. This represents a reduction from the previous level of 87.4%, as at the end of March 2007. The deterioration of the funding position reflects the adverse conditions with which the Fund has had to contend with since the previous valuation. However, it must be remembered that pension funds look to the long term.

The actuary has applied a stabilisation mechanism which restricts movements in employers contributions within a 1% increase and 2% decrease range to recognise both affordability issues and the potential improvements in investment returns in the inter-valuation period. The current employers contribution rate is 20.5%.

More recently, Lord Hutton has completed his review of Public Sector Pensions, which has outlined changes ahead for the Local Government Pension Scheme. We await draft regulations in order that we can prepare for those changes and ensure that we continue to provide a first class service to all our members.

Janet Senior **Executive Director for Resources** 

# **CHAIR – PENSIONS INVESTMENT COMMITTEE**

It has been a challenging year for the global economy with continuing uncertainty about the strength of the recovery and volatility in financial markets. The committee has ensured that the Fund is managed effectively by keeping under review both the performance of our individual investment managers and the overall structure of the fund.

Keeping up to date with legislative and regulatory developments has required the on-going attention of the committee. The Committee keeps abreast of developments in the pension field through updates at its meetings, which this year has included a briefing on the Hutton Report. We shall be working with our actuary, Legal Advisers and others to ensure that any future changes that may affect the Fund are dealt with appropriately.

I thank the members of the Pensions Investment Committee and the Council's finance staff for their work over the last year. I look forward to continuing to work with all concerned to ensure the Fund is managed effectively.

Councillor Dan Whittle Chair of the Pensions Investment Committee

Page 16

# 1. MANAGEMENT

## INTRODUCTION

The Pension Fund is a funded, defined benefits scheme established in accordance with statute, which provides for the payment of benefits to employees and former employees of the London Borough of Lewisham and the admitted bodies and scheduled bodies in the fund under the provisions of the Local Government Superannuation Acts and Regulations.

These benefits include retirement pensions, widows' pensions, and early payment of benefits on medical grounds and payment of death benefits where death occurs either in service or in retirement. The benefits payable are based on an employee's final salary and the number of years of eligible service. Pensions are currently increased each year in line with the Retail Price Index (RPI).

The fund is financed by contributions from employees, the Council, the admitted/ scheduled bodies and from interest and dividends on the fund's investments. The employers contributions are set by the fund's actuary at the actuarial valuation which is carried out every third year.

The regulations governing the administration of the pension scheme and those regarding scheme benefits, membership and contributions are updated on a regular basis by central government. A revised scheme came in to effect from 1st April 2008.

The Council has delegated the investment arrangement of the scheme to the Pensions Fund Investment Committee (PIC) who decides on the investment policy most suitable to meet the liabilities of the fund and the ultimate responsibility for the investment policy lies with it. The Committee comprises eight elected representatives of the Council, including two opposition party representatives, all of whom have voting rights. Members of the admitted bodies and representatives of the Trade Unions may attend the Committee meetings as observers, but have no voting rights.

The Committee reports to the full Council and has full delegated authority to make investment decisions. The Committee obtains and considers advice from the Executive Director for Resources, and the Fund's appointed actuary, investment managers and advisors.

The Committee has delegated the management of the Fund's investments to professional investment managers, appointed in accordance with the regulations, and whose activities are specified in detailed investment management agreements and monitored on a quarterly basis.

## SCHEME MANAGEMENT AND ADVISERS

The individuals and organisations administering the Pension Fund are as set out below.

1.	Investment Committee	
	<u>Councillors</u>	Union Representatives
	Cllr Whittle (Chair)	Mr Stephen Whitlettt Unison
	Cllr Maslin (Vice Chair)	Vacant Unite
	Cllr Allison	
	Cllr Best	Pensioner Representative
	Clir Fletcher	Mrs C Humble
	Clir Muldoon	
	CIIr Wise	Admitted Body Representative
	CIIr Pattisson	Vacant

## 2. Executive Director for Resources

#### **Janet Senior**

Lewisham Town Hall, Catford Road, London, SE6 4RU

### 3. Investment Managers

Alliance Bernstein Devonshire House, 1 Mayfair Place , London WIJ 8AJ **UBS Global Asset Management** 

21 Lombard Street, London EC3V 9AH

# Schroders

31 Gresham Street, London EC2V 7QA HarbourVest 8th floor, Suite 7, Berkeley Square House, Berkeley Square. London

# RCM (UK) Limited

155 Bishopsgate London EC2M 3AD Fauchier Partners 72 Welbeck Street London W1G 0AY

## Investec Asset Management

2 Gresham Street London EC2V 7QP

## 4. Custodian Bank

# The Northern Trust Company

50 Bank Street, Canary Wharf,

London E14 5NT

# M&G

Laurence Pountney Hill London EC4R 0HH

# 5. Actuary

Hymans Robertson LLP 20 Waterloo Street Glasgow G2 6DB

# 6. Investment Consultant

# Hymans Robertson LLP

20 Waterloo Street Glasgow G2 6DB

# 8. Performance Measurement

# The Northern Trust Company

50 Bank Street, Canary Wharf,

London E14 5NT

# 9. <u>Commission Recapture</u> <u>Agent</u>

Lynch, Jones & Ryan, In 3 Times Square, New York, NY 10036, U.S.A.

# 11. <u>Auditors – Audit</u> <u>Commission</u>

First floor Millbank Tower, Millbank, London. SW1P 4HQ.

# 7. <u>Solicitors</u>

# Legal Services

Lewisham Town Hall, Catford Road, London, SE6 4RU

# The W.M. Company (a subsidiary of State Street Bank )

World Markets House, Crewe Toll, Edinburgh, EH4 2PY

# 10. <u>Bankers</u>

# The Co-operative Bank

Regional Public Sector Manager Public Sector The Co-operative Bank 4th Floor, 9 Prescot Street London. E1 8BE.

# 12. Officers (Investment)

**Selwyn Thompson** – Group Manager, Budget Strategy

**Shola Ojo** – Principal Accountant, Budget Strategy

Lewisham Town Hall, Catford Road,

London, SE6 4RU

### 13. Officers (Administration) 14. AVC providers

**Carol Eldridge:** Group Manager, Pensions

**Mike Dobson:** Team Leader, Pensions

**Clerical Medical** PO Box 174 Walton Street Aylesbury Bucks. HP21 7YP.

**Equitable Life** PO Box 177 Walton Street Aylesbury Bucks. HP21 7YH.

#### 15. <u>Membership of Professional Associations</u>

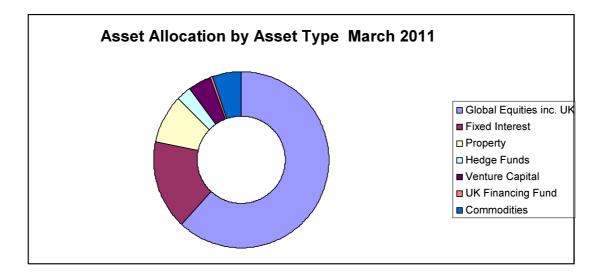
National Association of Pension Funds Local Authority Pension Fund Forum

# 2. INVESTMENT POLICY AND PERFORMANCE

## STRATEGIC ASSET ALLOCATION

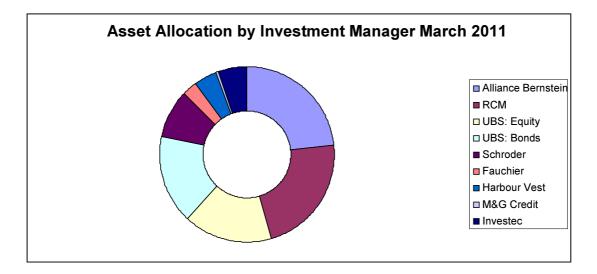
The Fund's strategic allocation was determined by the Pensions Investment Committee in June 2009 after considering the advice of the then Investment Advisor, Dr Scott Jamieson, and the Council's Investment Consultants, Hymans Robertson. The current strategic allocation is as detailed in the table and chart below and indicates that the Fund has a 60% allocation to equities.

Manager	Mandate	Target Allocation
Alliance Bernstein	Global Equities	22.00%
RCM	Global Equities	22.00%
UBS: Equity	UK Equities	16.00%
UBS: Bonds	Fixed Interest	16.00%
Schroder	Property	10.00%
Fauchier	Hedge Funds	3.00%
Harbour Vest	Venture Capital	3.00%
M&G Credit	Credit	3.00%
Investec	Commodities	5.00%



The actual allocation of funds between the different managers and asset classes is as set out below. The differing short term performances of asset classes and managers inevitably results in the actual asset allocations deviating from the strategic benchmark. Periodically, the Fund undertakes a re-balancing exercise to return to the strategic benchmark.

		Market Value 31 March 2011			
Manager	Mandate	£m	%	£m	%
Alliance					
Bernstein	<b>Global Equities</b>	177.416	23.3%	192.176	27.1%
	Global Equities				
RCM	inc. UK	169.067	22.2%	141.467	19.9%
UBS: Equity	UK Equities	125.727	16.5%	150.657	21.2%
UBS: Bonds	Fixed Interest	124.672	16.3%	123.340	17.4%
Schroder	Property	68.386	9.0%	60.808	8.6%
Fauchier	Hedge Funds	22.054	2.9%	20.387	2.9%
Harbour Vest	Venture Capital	30.145	4.0%	21.143	3.0%
M&G Credit	Credit	5.314	0.7%		
Investec	Commodities	40.062	5.3%		
LB Lewisham	Cash	0.075	0.0%		
		762.918		709.978	



Managers are holding increasing proportions of portfolios in unit trusts and collective investment schemes. The top unit trust holdings as at 31<sup>st</sup> March 2011 are as set out below.

Top Unit Trusts	£Million	% Total Investments
UBS Global Asset Over 5 Year Index Linked Gilt Fund	42.52	5.66%
UBS Life :Neutral UK Corporate Bond Fund	31.48	4.19%
UBS Global Asset Management Corporate Bond Fund	28.01	3.73%
UBS Global Asset Management Long Dated UK Fixed Interest Fund	22.62	3.01%
Schroder Real Continental European Property Fund	7.305	0.93%
Hermes Property UT	5.973	0.80%
Rockspring Hannover Property Unit Trust	5.829	0.77%
Legal and General property Fund Units	5.606	0.75%
	149.343	19.84%

The Top 10 equity holdings as at 31<sup>st</sup> March 2011 are as detailed below:

		% Total
Top Ten Equities Held	£M	Investments
Marathon Oil Corp. Com	5.261	1.12%
Apple Inc	4.948	1.06%
BHP Billiton Plc	4.917	1.05%
Harbourvest GL PE A SHS	4.242	0.91%
Wells Fargo & Co New Com STK	4.218	0.90%
Vodafone Group	4.094	0.87%
Nestle	4.089	0.87%
Aus & Nz Bank Group	3.934	0.84%
Allianz SE (SE Societas Europeae)	3.79	0.81%
JPMorgan Chase & Co Com	3.787	0.81%
	43.280	9.24%

## PERFORMANCE

Individual managers performance is assessed against a customised benchmark. The performance of the overall fund against the composite bench mark is as set out below:



#### Agregate Fund: Comparative Performance

The table indicates that the fund has consistently underperformed the benchmark. However, it should be noted that the current structure which was introduced to address longer term underperformance issues has been operational since 2008.

The benchmarks and performance of individual managers is as set out below.

					Performance Relative to Benchmark
Manager	Mandate	Performance Target	1 Year	3 Year	Since Inception
Alliance Bernstein	Global Equity	To outperform the Morgan Stanley Capital International (MSCI) All Country World Index (ACWI) index by 1.5% over a three year rolling period net of fees.	(2.00%)	(3.80%)	(1.90%)
Fauchier	Hedge Fund	To outperform UK Base Rates by 5% over a five year rolling period.	(4.00%)	N/A	(4.40%)
Harbourvest	Venture Capital	To outperform the Morgan Stanley Capital International (MSCI) All Country World Index (ACWI) index by 5% over a five year rolling period net of fees.	(11.80%)	N/A	(7.60%)

RCM	Global Equity	To outperform the Morgan Stanley Capital International (MSCI) All Country World Index (ACWI) index by 1.5% over a three year rolling period net of fees.	(3.40%)	N/A	(4.10%)
Schroders	Property	To outperform the Investment Property database (IPD) by 0.75% per annum over a three year rolling period net of fees.	(2.50%)	(4.90%)	(0.80%)
UBS (Equity)	UK Equity (Index)	Index tracker fund the performance will correspond to the average return.	0.10%	0.10%	0.20%
UBS (Bonds)	Fixed Interest	To outperform a composite of various bond indicies by 1.1% over a rolling three year periods net of fees.	1.70%	1.50%	1.70%
INVESTEC	Commodities	Dow Jones Commodities Index +1%	(11.80%)	N/A	(7.60%)
M & G	Credit	One Month London Inter-Bank Offer rate (LIBOR)+ 1%	0.20%	N/A	1.20%
Total Fund			(2.00%)	(2.30%)	(0.50%)

The table indicates the relatively short duration of the current manager appointments and the volatility of returns of the investments which are essentially held for the long term.

# 3. SCHEME ADMINISTRATION

# **REVIEW OF ADMINISTRATION DURING THE YEAR**

The Pension Fund is administered by a small in-house team which is also responsible for other areas of work (such as redundancy payments, gratuities, teachers compensation).

The Team's targets and performance against these targets are as set out below:

		2010/11		2009/10		2008/09	
	Target Days	No. of cases	Achievement of target	No. of cases	Achieveme nt of target	No. of cases	Achievemen t of target
New Scheme							
Members	20	660	88.8%	883	92.3%	954	82.0%
Estimate of Benefits	10	1594	91.2%	733	99.0%	782	98.3%
Responding to							
correspondence	10	493	97.8%	595	97.0%	516	98.3%
Preserved Benefits	15	463	69.5%	987	27.0%	438	30.8%

Calculation of quotations and actuals relating to							
transfers into the							
Local Government							
Pension scheme	10	286	90.6%	452	90.0%	255	74.5%
Retirements	10	295	98.6%	280	96.0%	248	94.7%
Death cases	5	225	97.8%	212	97.0%	217	94.0%
Calculation of							
quotations and							
actuals relating to							
transfers out of the							
Local Government							
Pension scheme	10	120	88%	120	60.0%	129	80.0%
Additional							
contributions	10	18	100%	39	97.0%	34	100.0%
Refunds of							
contributions	10	6	100%	17	94.0%	9	100.0%
Overall							
Performance		4,160	78.2%	4,318	76.5%	3,582	85.8%

## STAFFING

The Administering Authority role of the pensions section comprises of 5.7 full time equivalent staff. Relevant staffing ratios are as set out below.

	31 Mar 2011	31 Mar 2010	31 Mar 2009
Pension Fund			
Member per Member			
of Staff	3,416	3,374	3,290
Transaction per			
Member of Staff	729	758	628

The Statement of Accounts provides details of the contributions received from both employees and employers and this has been reproduced below.

The Fund has a number of bodies which participate in the fund either as scheduled or admitted bodies. Scheduled bodies are organisations which have a statutory entitlement to be members of the scheme. Admitted bodies are those which have to apply to join the scheme and the Council has to formally approve the admission.

### **Admitted Bodies**

National Car Parks Ltd Excalibur Tenant Management Project PLUS Housing 21 Lewisham Nexus Services Lewisham Way Youth and Community Centre Lewisham Park Housing

### **Scheduled Bodies**

Christ The King Sixth Form College Haberdashers' Aske's Knights Academy Lewisham Homes St Matthew's Academy Association SAGE Educational Trust Lewisham Elders Resource Centre CIS Securities Wide Horizons Phoenix INSPACE T Brown & Sons Quality Heating Bentley Jenison Blenheim CDP Broomleigh Housing Association

The Fund's financial accounts detail the contributions to the fund and the benefits payable. The relevant extracts set out the relevant number of employees, deferred beneficiaries and retired former employees. There are set out in the Table below:

	Employees		-	Deferred Beneficiaries		Retired Former Employees	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10	
Administering							
Authority	5,436	5,860	6,694	6,267	6201	6117	
Scheduled Bodies	642	582	194	122	91	76	
Admitted Bodies	128	131	51	44	35	32	
	6,206	6,573	6,939	6,433	6,327	6,225	

# 4. ACTUARY'S STATEMENT ON VALUATION OF ASSETS AND LIABILITIES

The Regulations require that every three years all Local Government Pension Schemes be subject to actuarial review. The actuarial review sets assumptions about the level of investment returns, life expectancy and other relevant factors to determine the assets and liabilities of the fund and the corresponding funding level.

The last revaluation was undertaken in March 2010 and an Executive Summary of the valuation report was published in the 2009/10 annual report. That actuarial review assessed the fund as being 75% funded. This represents a decrease of 12% in the funding level since the last valuation in 2007.

This has resulted in the actuary assessing the employers contribution rate to provide for future pensions entitlements (the Future Service Rate) to be 20.5% of employees pay with effect from  $1^{st}$  April 2011, and annual increases of 0.5% for the subsequent 2 years.

The next revaluation exercise will have an effective date of 31<sup>st</sup> March 2013 with the resultant employers contribution taking effect from 2014/15. Appendix A is the 2010/11 actuarial Statement prepared by the Fund's actuaries, Hymans.

# 5. GOVERNANCE COMPLIANCE STATEMENT

Lewisham's Governance Compliance Statement was adopted by the Pensions Investment Committee on the 20 November 2008.

The Governance Compliance Statement is as follows:

Under the Constitution Article 9 sets out that Council has appointed the Pensions Investment Committee with the following terms of reference: to exercise all functions of the Council in relation to local government pensions under Section 7, 12 or 24 Superannuation Act 1972 and all other relevant pensions legislation. This includes:

- review with fund managers of the investment performance of the superannuation fund on a quarterly basis
- to examine the portfolio of investments, and its market value, at the end of each quarter for suitability and diversification
- to inform the fund managers of the Council's policy regarding investment of its superannuation funds, and to take advice on the possible effect on performance resulting from implementing the policy
- to review from time to time the appointment of the fund manager
- to determine the overall investment strategy and policies of the fund on professional advice
- responsibility for compliance with the ten Myners principles incorporated in the "CIPFA Pensions Committee Principles for Investment Decision Making" and all other relevant guidance in relation to the Local Government Pension Scheme in force and issued by CIPFA from time to time.

The Pensions Investment Committee comprises 8 Members of the Council who have voting rights. It also takes advice from an independent investment consultant and has non voting observers comprised of pensioners, admitted and scheduled bodies and union officials.

Responsibility for day-to-day administration has been delegated to the Executive Director for Resources.

The following table sets out attendance by the eight Councillors who have been on the Pensions Investment Committee during the four scheduled meetings in 2010/11. Each Councillor has one vote with the Chair having the casting vote.

#### Member Training

A report was considered by Members on the provision of training at their meeting on the 23 March 2010. Members expressed a preference for training immediately prior to the Committee meeting with topics directly related to the items they were considering.

These training sessions have been supplemented by detailed briefing notes on the Managers presenting at the meeting and issues which Members may wish to concentrate on.

	17 Jun 2010	1 Sep 2010	18 Nov 2010	24 Feb 2011
Cllr. Allison	$\checkmark$	$\checkmark$	-	-
Cllr. Best	$\checkmark$	$\checkmark$	$\checkmark$	-
Cllr. Feakes	-	$\checkmark$	$\checkmark$	-
Cllr. Fletcher	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Cllr. Maslin	$\checkmark$	$\checkmark$	$\checkmark$	-
Cllr. Muldoon	$\checkmark$	$\checkmark$	-	$\checkmark$
Cllr. Whittle	-	$\checkmark$	$\checkmark$	$\checkmark$
Cllr. Wise	-	-	-	-

# 6. 2010/11 ACCOUNTS

The Fund's draft accounts, prepared in accordance with the CIPFA Code of Practice on Local Authority Accounting in the United Kingdom 2010/11, were considered by the Pensions Investment Committee on 15 June 2011. The accounts are subject to audit by the Council's external auditors the Audit Commission.

The Accounts are set-out in Appendix B.

# 7. FUNDING STRATEGY STATEMENT

The Fund has a Funding Strategy Statement (FSS) which details the Fund's approach to funding its liabilities. The FSS is reviewed in detail at least every three years as part of triennial valuations being carried out, with the next full review due to be completed during 2011.

The Funding Strategy Statement is attached as Appendix C. It has been developed by the Council in conjunction with the Fund's actuary, Hymans Robertson, and after consultation with the employers.. The FSS focuses on the growth of the Fund's liabilities, to pay pensions in the coming years, and how those liabilities are funded by investments and contributions. The FSS has links to the Statement of Investment Principles.

The purpose of the FSS is:

- to establish a clear and transparent strategy which will identify how employers' pension liabilities are best met going forward;
- to support the regulatory framework to maintain as nearly constant employer contribution rates as possible; and
- to take a prudent longer-term view of funding those liabilities.

This statement sets out how the Administering Authority has balanced the conflicting aims of affordability of contributions, transparency of processes, stability of employers' contributions, and prudence in the funding basis.

The Administering Authority normally targets the recovery of any deficit over a period not exceeding 20 years. The funding basis adopts an asset outperformance

assumption of 1.3% per annum over and above the redemption yield in indexlinked gilts.

The Fund has an active risk management programme in place. The measures that the Administering Authority has in place to control key risks are summarised in the FSS under the following headings:

- financial;
- demographic;
- regulatory; and
- governance.

The 2010 valuation specified the minimum employer contributions, expressed as a percentage of pensionable pay and shown in the Rates and Adjustment certificate, as follows:

Code		Contributions paid in 2010/11	Minimum	Minimum Contributions for the Year Ending			
			31 march 2012	31 March 2013	31 March 2014		
1	LB Lewisham	20%	20.5%	21.0%	21.5%		
52	Excalibur Tenant Mgt	20%	20.5%	21.0%	21.5%		
53	PLUS	20%	20.5%	21.0%	21.5%		
56	Housing 21	20%	20.5%	21.0%	21.5%		
57	Lewisham Nexus	20%	20.5%	21.0%	21.5%		
58	Lewisham Way Youth & Community Centre	20%	20.5%	21.0%	21.5%		
60	Lewisham Park Hsg Assn	20%	20.5%	21.0%	21.5%		
61	SAGE	20%	20.5%	21.0%	21.5%		
63	Lewisham Elders Resource Centre	20%	20.5%	21.0%	21.5%		
65	Wide Horizons	20%	20.5%	21.0%	21.5%		
4	Lewisham Homes	17.2%	16.7%	16.7%	16.7%		
3	Haberdashers Aske's Hatcham College	15.9%	17.5%	17.5%	17.5%		
2	Christ The King 6 <sup>th</sup> form College	20.7%	21.0%	21.0%	21.0%		
5	St Matthew's Academy	16.5%	17.1%	17.1%	17.1%		
50	National Car Parks	21.4%	22.8% plus £32k	22.8% plus £34k	22.8% PLUS £36K		

64	CIS Securities	19.4%	24.1%	25.7%	27.4%
66	Phoenix Community Hsg	20.1%	17.8%	17.1%	16.5%
67	Inspace	20.7%	19.5%	18.3%	17.1%
69	T Brown & Sons	24.3%	20.5%	18.5%	16.5%
70	Quality Heating	23.5%	22.3%	20.3%	18.3%
71	RSM Bentey Jennison	29.0%	23.5%	21.5%	19.5%
74	Broomleigh Housing	29.0%	22.3%	20.3%	18.3%

# 8. STATEMENT OF INVESTMENT PRINCIPLES

The Regulations require that pension funds prepare, maintain and publish a statement of the principals governing investment decisions. Authorities are also required to assess their compliance against the six principles established by the government in 2008.

Appendix D sets out the revised draft SIP as at September 2011 for the Fund including information on the responsibilities of managers and advisors to the Fund, the objectives and structure of the Fund, and SRI and corporate governance policies. Appendices also set out the terms of each mandate, a 'who's who' of the funds managers and advisors and an assessment of how the Fund meets the six investment principles. This is subject to ratification by the Pensions Investment Committee.

# 9. COMMUNICATIONS STATEMENT

Pension Funds are required to prepare, maintain and publish a written statement of their policy concerning communication with members, representatives of members and employing authorities.

The report should contain a commentary on how the Fund has met the commitments set out in the communications policy statement it is required to publish under the provisions of regulation 67 of the Local Government Pension Scheme (Administration) Regulations 2008, in particular:

- how scheme information has been provided to members, their representatives and employers.
- in what format and how frequently information has been provided
- what steps the fund has taken to promote scheme membership to prospective members
- Lewisham's published Communications Statement is reproduced at Appendix E.

## Appendix B 2010/11 Pension Fund Accounts

# London Borough of Lewisham Pension Fund ("the Fund") Actuarial Statement for 2010/11

This statement has been prepared in accordance with Regulation 34(1) of the Local Government Pension Scheme (Administration) Regulations 2008, and Chapter 6 of the CIPFA/LASAAC Code of Practice on Local Authority Accounting in the UK 2010/11.

# Description of Funding Policy

The funding policy is set out in the Fund's Funding Strategy Statement (FSS). In summary, the key funding principles are as follows:

- to ensure the long-term solvency of the Fund as a whole and the solvency of each of the notional sub-funds allocated to the individual employers;
- to ensure that sufficient funds are available to meet all benefits as they fall due for payment;
- not to restrain unnecessarily the investment strategy of the Fund so that the Administering Authority can seek to maximise investment returns (and hence minimise the cost of the benefits) for an appropriate level of risk;
- to help employers recognise and manage pension liabilities as they accrue, with consideration to the effect on the operation of their business where the Administering Authority considers this appropriate;
- to minimise the degree of short-term change in the level of each employer's contributions where the Administering Authority considers it reasonable to do so;
- to use reasonable measures to reduce the risk to other employers and ultimately to the Council Tax payer from an employer defaulting on its pension obligations; and
- to address the different characteristics of the disparate employers or groups of employers to the extent that this is practical and cost-effective.

The FSS sets out how the Administering Authority seeks to balance the conflicting aims of securing the solvency of the Fund and keeping employer contributions stable. For employers whose covenant was considered by the Administering Authority to be sufficiently strong, contributions have been stabilised below the theoretical rate required to return their portion of the Fund to full funding over 20 years if the valuation assumptions are borne out. Asset-liability modelling has been carried out which demonstrate that if these contribution rates are paid and future contribution changes are constrained as set out in the modelling, there is still a sufficiently high likelihood that the Fund will return to full funding over 20 years.

# Funding Position as at the last formal funding valuation

The most recent actuarial valuation carried out under Regulation 36 of the Local Government Pension Scheme (Administration) Regulations 2008 was as at 31 March 2010. This valuation revealed that the Fund's assets, which at 31 March 2010 were valued at £715 million, were sufficient to meet 75.4% of the liabilities (i.e. the present value of promised retirement benefits) accrued up to that date. The resulting deficit at the 2010 valuation was £234 million.

Individual employers' contributions for the period 1 April 2011 to 31 March 2014 were set in accordance with the Fund's funding policy as set out in its FSS.

# Appendix B 2010/11 Pension Fund Accounts

# Principal Actuarial Assumptions and Method used to value the liabilities

Full details of the methods and assumptions used are described in my valuation report dated 29 March 2011.

# METHOD

The liabilities were assessed using an accrued benefits method which takes into account pensionable membership up to the valuation date, and makes an allowance for expected future salary growth to retirement or expected earlier date of leaving pensionable membership.

# ASSUMPTIONS

A market-related approach was taken to valuing the liabilities, for consistency with the valuation of the Fund assets at their market value.

The key financial assumptions adopted for the 2010 valuation were as follows:

	31 March 2010			
Financial assumptions	% p.a.	% p.a.		
	Nominal	Real		
Discount rate	6.1%	2.8%		
Pay increases *	5.3%	2.0%		
Price inflation/Pension increases	3.3%	-		

\* 1% p.a. for the two years following the valuation, reverting to 5.3% p.a. thereafter. Plus an allowance for promotional pay increases.

The key demographic assumption was the allowance made for longevity. The baseline longevity assumptions adopted at this valuation were in line with standard SAPS mortality tables, and included improvements based on medium cohort projections and a 1% p.a. underpin effective from 2007. Based on these assumptions, the average future life expectancies at age 65 are as follows:

	Males	Females
Current Pensioners	21.0 years	23.8 years
Future Pensioners*	22.9 years	25.7 years

\* based on members aged 45 at the valuation date.

Copies of the 2010 valuation report and Funding Strategy Statement are available on request from the London Borough of Lewisham, administering authority to the Fund.

The next actuarial valuation will be carried out as at 31 March 2013. The Funding Strategy Statement will also be reviewed at that time.

PA pun

**Peter Summers** Fellow of the Institute and Faculty of Actuaries For and on behalf of Hymans Robertson LLP 15 July 2011

# Appendix B 2010/11 Pension Fund Accounts

Hymans Robertson LLP 20 Waterloo Street Glasgow G2 6DB

# **SECTION 5**

PENSION FUND

TOND

ACCOUNTS

2010/11

## Independent Auditor's report to the Members of London Borough of Lewisham

## Opinion on the pension fund accounting statements

I have audited the pension fund accounting statements for the year ended 31 March 2011 under the Audit Commission Act 1998. The pension fund accounting statements comprise the Fund Account, the Net Assets Statement and the related notes. These accounting statements have been prepared under the accounting policies set out in the Statement of Accounting Policies.

This report is made solely to the members of London Borough of Lewisham in accordance with Part II of the Audit Commission Act 1998 and for no other purpose, as set out in paragraph 48 of the Statement of Responsibilities of Auditors and Audited Bodies published by the Audit Commission in March 2010.

#### Respective responsibilities of the Executive Director for Resources and auditor

As explained more fully in the Statement of the Executive Director for Resources' Responsibilities, the Executive Director for Resources is responsible for the preparation of the pension fund's Statement of Accounts in accordance with proper practices as set out in the CIPFA/LASAAC Code of Practice on Local Authority Accounting in the United Kingdom. My responsibility is to audit the accounting statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require me to comply with the Auditing Practices Board's Ethical Standards for Auditors.

## Scope of the audit of the financial statements

An audit involves obtaining evidence about the amounts and disclosures in the accounting statements sufficient to give reasonable assurance that the accounting statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the fund's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the fund; and the overall presentation of the accounting statements. I read all the information in the annual report to identify material inconsistencies with the audited accounting statements. If I become aware of any apparent material misstatements or inconsistencies I consider the implications for my report.

#### **Opinion on accounting statements**

In my opinion the pension fund's accounting statements:

- give a true and fair view of the financial transactions of the pension fund during the year ended 31 March 2011 and the amount and disposition of the fund's assets and liabilities as at 31 March 2011, and
- have been properly prepared in accordance with the CIPFA/LASAAC Code of Practice on Local Authority Accounting in the United Kingdom.

#### Opinion on other matters

In my opinion, the information given in the annual report for the financial year for which the accounting statements are prepared is consistent with the accounting statements.

Matters on which I report by exception

I have nothing to report in respect of the governance statement on which I report to you if, in my opinion the governance statement does not reflect compliance with the Local Government Pension Scheme (Administration) Regulations 2008 and related guidance.

Susan M. Exton District Auditor Audit Commission 1<sup>st</sup> Floor, Millbank Tower Millbank London SW1P 4HQ 21<sup>st</sup> October 2011

## PENSION FUND ACCOUNTS

#### INTRODUCTION

The Pension Fund provides for benefits to London Borough of Lewisham employees and former employees and admitted and scheduled bodies. These benefits include retirement allowances and pensions payable to former employees and their dependants, lump sum death gratuities and special short-term pensions. The Fund is financed by income from investments and contributions from employees, the Council and other admitted and scheduled bodies.

#### ORGANISATION

The Fund is operated under various sets of regulations made under the Superannuation Act 1972. The main sets of regulations are the Local Government Pension Scheme (Benefits, Membership and Contributions) Regulations 2007 and the Local Government Pension Scheme (Administration) Regulations 2008.

Formal responsibility for investment management of the Pension Fund is delegated to the Council's Pensions Investment Committee, which monitors the external investment managers. Each investment manager has an individual performance target and benchmark tailored to balance the risk and return appropriate to the fund. The investment managers also have to consider the Pensions Investment Committee's views on socially responsible investments. Details of this policy are contained in the Statement of Investment Principles (see web address below).

A report on the Fund's performance and topical developments is sent to all pensioners biannually. A statement of the Fund's corporate governance, funding strategy and investment principles can be found on the authority's website, at the following address:

"www.lewisham.gov.uk/CouncilAndDemocracy/Finances/PensionsDocuments.htm"

#### **ACCOUNTING POLICIES**

The Pension Fund Accounts have been prepared in accordance with the 2010/11 CIPFA Code of Practice on Local Authority Accounting - a Statement of Recommended Practice (the SORP), which is IFRS compliant. The 2010/11 pension fund accounts are the first to be prepared on an IFRS basis. The adoption of these International Financial Reporting Standards has resulted in no material differences to the Pension Fund accounts.

The Local Government Pension Scheme (Amendment) (No. 3) Regulations 2007 also requires administering authorities in England and Wales to prepare a Pension Fund Annual Report which must include the Fund Account and a Net Assets Statement with supporting notes prepared in accordance with proper practices. The Code summarises the Pension SORP and the minimum disclosure requirements.

The date for publishing the Pension Fund Annual Report is on or before 1 December the following year, up to five months after a local authority must approve its Statement of Accounts. The Council will be taking its annual Report to its Pensions Investment Committee in order to comply with this deadline.

The Accounting Policies and the basis of preparation of the Accounts are shown below: -

(a) Basis of Preparation - The Accounts have been prepared on an accruals basis, i.e. income and expenditure attributable to the financial year have been included, even where payment has not actually been made or received. The only exception being Transfer Values which are prepared on a cash basis. The financial statements do not take account of liabilities to pay pensions and other benefits due after the period end;

these are reported upon separately in the actuary's report and reflected in the income and expenditure account. The accounts are prepared on a going concern basis for accounting purposes.

- (b) Investments Investments in the Net Assets Statement are shown at market value based on bid prices as required by the 2010/11 Local Authority SORP and the IAS 26 Retirement Benefit Plans. The market value of equity investments is based on the official closing data, in the main, with last trade data being used in a small number of countries. Unitised equities are quoted based on last trade or official closing price. Northern Trust, the Fund's custodian, sets out its pricing policies in a document entitled "Asset pricing guidelines" which details its pricing process and sets out preferred pricing sources and price types.
- (c) The change in market value of investments during the year comprises all increases and decreases in market value of investments held at any time during the year, including profits and losses realised on sales of investments during the year.
- (d) Private equity investments are valued in accordance with United States generally accepted accounting principles, including FAS 157 which is consistent with the International Private Equity and Venture Capital Valuation Guidelines. These guidelines set out that all investments are carried at fair value and they recommend methodologies for measurement.
- (e) The Pension Fund's Hedge Fund assets are held in the Jubilee Absolute Return Fund which is a collective investment scheme structured as a protected cell of Jubilee Absolute Return Fund PCC Limited, an open ended investment company listed on the Irish Stock Exchange. The Jubilee Absolute Return Fund produces an official single-priced NAV and hence there are no bid-offer prices for subscriptions or redemptions. The official single-priced NAV is produced on a monthly basis by the independent administrator, HSBC Securities Services (Ireland) Limited ("HSBC").
- (f) Property The Fund does not have any direct investments in property but does use a property Fund of Funds manager, Schroders, to invest in pooled property funds. The Schroders funds are all currently valued at least quarterly. The majority of property assets to which the fund has exposure to are located in the UK. They are valued in accordance with the Royal Institution of Chartered Surveyors' Valuation Standards and are valued on the basis of their open market value (OMV).

The only non UK fund is the Continental European Fund 1. Its net asset value is derived from the net asset values of the underlying funds. Like the UK, the values of the underlying assets are assessed by professionally qualified valuers. Valuation practices will vary between countries according to local Generally Accepted Accounting Practices. The frequency of independent valuations does however vary. All the funds are independently valued on a rolling basis at least annually

- (g) The M&G financing fund value is based on the market price at the statement of financial position date without any deduction for estimated future selling costs.
- (h) The fair value of the Investec commodities is based on their quoted market prices at the Balance Sheet date. If a quoted market price is not available on a recognised stock exchange or from a broker/dealer for a non-exchange traded financial instrument, the fair value of the instrument is estimated using valuation techniques.

- (i) Contributions there are seven employee contribution bands (revised annually in line with inflation) ranging from 5.5% for members earning under £12,000 a year to 7.5% for members earning over £75,000 a year. The employer's contribution is reviewed every
- (j) three years and is determined as the rate necessary to ensure that the Fund is able to meet its long-term liabilities. This is assessed at each triennial actuarial revaluation.
- (k) Actuarial The adequacy of the Fund's investments and contributions in relation to its overall and future obligations is reviewed every three years by an actuary appointed by the Council. The Council's Actuary, Hymans Robertson, assesses the Fund's assets and liabilities in accordance with Regulation 77 of the Local Government Scheme Regulations 1997. The contribution rate required for benefits accruing in future is assessed by considering the benefits which accrue over the course of the three years to the next valuation.
- (I) The valuation on the 31<sup>st</sup> March 2010 valued the fund's liabilities as £949 million (£840 million 2007) and the corresponding assets as £715 million (£734 million 2007) with a consequent deficit of £234 million (£106 million 2007) and funding level of 75.4% (87.4% 2007).

The valuation was based on the projected unit valuation method. This assesses the cost of benefits accruing to existing members during the year following valuation and allowing for future salary increases. The resulting contribution rate is adjusted to allow for any difference in the value of accrued liabilities (allowing for future salary increases) and the market value of assets.

In order to value liabilities which have accrued at the valuation date and those accruing in respect of future service the actuary has assumed that the Fund's assets will generate a return of 6.1% per annum (5.8% 2007). The actuary set the employer contribution accordingly to recover the deficit over future periods.

The actuarial review carried out for 31 March 2010 resulted in an increase to the Council's contribution rate from 20% to 20.5% with effect from 1<sup>st</sup> April 2011 and annual increases of 0.5% for the subsequent two years. The next actuarial valuation of the fund will have an effective date of 1 April 2013, with new employer contribution rates taking effect from 2014/15.

The Actuary has calculated the actuarial present value of retirement benefits to be  $\pm 1,044$  million at the  $31^{st}$  March 2011 ( $\pm 1,122$  million  $31^{st}$  March 2010).

The most recent actuarial valuation carried out under Regulation 36 of the LGPS (Administration) Regulations 2008 was as at 31 March 2010. This valuation revealed that the Fund's assets, which at 31 March 2010 were valued at £715 million, were sufficient to meet 75.4% of the liabilities accrued up to that date. The resulting deficit at the 2010 valuation was £234 million.

- (m) Investment Management and Administration paragraph 42 of the Local Government Pension Scheme (Administration) Regulations 2008 permit the Council to charge the scheme's administration costs to the Fund. A proportion of relevant Council officers' salaries, including related on-costs, have been charged to the Fund on the basis of actual time spent on scheme administration and investment-related business. The fees of the Fund's general investment managers are charged on a quarterly basis and are generally calculated as a set percentage of the market value funds under management as at the end of those quarters. The Council's administrative costs are shown in the Fund Account as part of expenditure.
- (n) Foreign currency transactions are made using the WM/ Reuters exchange rate in the following circumstances:

- Purchase and sales: the foreign exchange rate applicable on the day prior to the trade date is used.
- Stock holdings: the converted foreign exchange rate is used at stock valuation date.
- Dividend receipts: the rate applicable on the day prior to the date the dividend is received is used.

#### **INVESTMENT PERFORMANCE**

#### (I) 2010/11 Financial Year Summary of Fund Value

Fund Managers have individual annual performance targets measured over rolling three-year periods net of fees.

Fund Manager	Assets	Assets Value 2010/11 £000	Assets Value 2009/10 £000	Proportion of the Fund 2010/11 (%)
UBS	Bonds	124,672	123,340	16.39%
Alliance Bernstein	Global Equities	177,416	192,200	23.32%
RCM	Global Equities incl. UK	169,067	141,467	22.23%
Schroders Property	Property	68,386	60,808	8.99%
HarbourVest (Incl Legacy Stock)	Private Equity	30,145	21,144	3.66%
UBS passive equity	UK Tracker fund	125,727	150,700	16.53%
Fauchier	Hedge Fund of Fund	22,054	20,387	2.90%
Investec	Commodities	40,062	0	5.27%
M&G	Credit	5,314	0	0.70%
Securities Lending	Securities Lending	150	0	0.02%
Lewisham	Cash and Net Current Assets	-74	5,100	-0.01%
Total Fund		£762,919	£715,146	

## FUND ACCOUNT FOR THE YEAR

The fund account shows the surplus or deficit on the fund for the year.

FUND ACCOUNT FOR THE YEAR ENDED 31st MARCH 2011	2010/11		2009/10	
	£000s		£000s	Note
DEALINGS WITH MEMBERS, EMPLOYERS AND		Γ		
<u>OTHERS</u>				
DIRECTLY INVOLVED WITH THE SCHEME				
Contributions Receivable:				
- from Employer	29,505		29,761	1
- from Employees	9,330		9,728	1
Transfer Values In	3,266		7,017	

Other Income	0	2	
Sub-Total: Income	42,101	46,508	
Benefits Payable: - Pensions - Lump Sums: Retirement allowances - Lump Sums: Death grants Payments to and on account of leavers: - Refunds of Contributions - Transfer Values Out	27,724 4,757 535 1 8,210	26,833 5,002 583 4 3,453	2
Administrative and other expenses borne by the scheme	1,021	863	3
Sub-Total: Expenses	42,248	36,738	
Total Net additions (withdrawals) from Dealings with Scheme Members	(147)	9,770	
RETURNS ON INVESTMENTS			
Investment Income	11,800	12,158	4
Change in market value of investments (Realised & Unrealised)	40,243	175,590	
Investment Expenses:			
- Fund Managers' Fees	(1,649)	(513)	
- Tax on Dividends	(739)	(713)	
- Other Direct Expenses	(1,735)	0	
Total Net Returns on Investments	47,920	186,522	
NET INCREASE / (DECREASE) IN THE FUND DURING THE PERIOD	47,773	196,292	
OPENING NET ASSETS OF THE SCHEME	715,146	518,854	
CLOSING NET ASSETS OF THE SCHEME	762,919	715,146	

## NET ASSETS STATEMENT

The Net Assets Statement shows the market value of the investments and other assets held by the Pension Fund as at 31 March 2011.

As at 1/4/09	NET ASSETS STATEMENT AT 31		2009/10	
Restated	<u>MARCH 2011</u>	2010/11	Restated	
£'000s		£000s	£000s	Note
	EQUITIES			
28,927	Equities: UK	36,454	33,237	
182,156	Equities: Global	282,468	264,064	
211,083		318,922	297,301	5
	MANAGED FUNDS			
41,989	Property	62,831	60,276	
129,940	Equity	149,430	148,177	
63,736	Fixed Interest	82,110	76,354	
35,325	Index Linked	42,516	40,338	
17,976	Other Assets	93,342	41,471	
288,966		430,229	366,616	5
15,846	CASH DEPOSITS	13,332	8,143	8
1	DERIVATIVE CONTRACTS			-
1,095	Assets	203	-	6
(526)	Liabilities	(249)	(175)	6
075		2 2 2 2	29.666	7
875	Debtors: Investment Transactions Creditors: Investment Transactions	3,333	38,666	7 7
(16)	Creditors. Investment Transactions	(2,777)	(573)	1
517,323	TOTAL INVESTMENTS	762,993	709,978	5
517,525		102,333	105,510	5
	NET CURRENT ASSETS AND LIABILITIES			
519	Debtors	547	700	7
(762)	Creditors	(662)	(591)	7
1,774	Cash in Hand	41	5,059	8
,			,	-
518,854	TOTAL NET ASSETS	762,919	715,146	

The Net Assets Statement does not take account of the liability to pay pensions or benefits after the period end. This liability is included within the Authority's balance sheet.

## NOTES TO THE PENSION FUND ACCOUNTS

## **1. CONTRIBUTIONS RECEIVABLE**

Employer Contributions	2010/11 £000s	2009/10 £000s
Administering: Normal	24,344	24,027
Administering: Additional	606	1,523
Admitted: Normal	817	873
Scheduled	3,738	3,338
	29,505	29,761
Employee Contributions	2010/11	2009/10
	£000s	£000s
Administering	8,241	8,314
Admitted	206	271
Scheduled	883	1,143
	9,330	9,728
2. BENEFITS PAYABLE	2010/11	2009/10
	£000s	£000s
Administering	16,642	15,613
Admitted	174	73
Scheduled	745	561
Dependants Pensions	1,225	1,248
Pensions Increases	8,938	9,338
	27,724	26,833
3. ADMINISTRATION COSTS	2010/11	2009/10
<u> </u>	£000s	£000s
Lewisham Administration	466	583
Advisory Costs Incl. Audit Fees	550	280
Other Costs	0	0
Bank Charges	5	0
	1,021	863
4. INVESTMENT INCOME	2010/11	2009/10
	£000s	£000s
Cash	160	40
Equity	6,311	6,958
Fixed Interest	2,594	2,869
Index Linked	2,001	2,000
Managed Funds Incl. Property	2,535	2,284
Securities Lending	200	2,201
Other*	0	7
	11,800	12,158

\* Includes Commodities, Hedge Fund, Venture Capital and Credit Mandates

## 5. INVESTMENT ANALYSIS

The only (non UK Government) security forming over 5% of the portfolio is an investment in a UBS UK Equity Tracker pooled fund. This pooled fund is sufficiently diversified to ensure that overall exposure to a single UK security exceeding 5% will not occur.

Investments	Value at 31/03/2010 Restated	Purchases at Cost	Sales Proceeds	Change in Market Value	Value at 31/03/2011
	£000s	£000s	£000s	£000s	£000s
UK Equities	33,237	10,248	(7,687)	656	36,454
Global Equities	264,064	135,499	(124,997)	7,902	282,468
Other Managed Funds					
Equities	148,177	3,162	(15,145)	13,236	149,430
Property Fixed Interest	60,276	3,908	(2,380)	1,027	62,831
Securities	76,354	0	(1,726)	7,482	82,110
Index Linked Securities	40,338	0	0	2,178	42,516
Other*	41,471	44,273	(35)	7,633	93,342
Derivatives	(175)	0	0	129	(46)
	663,742	197,090	(151,970)	40,243	749,105
Cash deposits Other Investment	8,143				13,332
Balances	38,093				556
	709,978				762,993

An analysis of investment movements is set out below:

\* Includes Commodities, Hedge Fund, Venture Capital and Credit Mandates

The Pension Fund's bond investments are held with UBS in the form of pooled funds. The fund denoted Index Linked above is comprised wholly of UK Government index linked gilts. The remaining funds are comprised of various government and corporate bonds.

(The amounts in respect of derivative payments and receipts represent the cost at inception of the contract).

The change in market value of investments during the year is comprised of new money invested and the realised and unrealised profits or losses for the year.

EQUITY HOLDINGS ANALYSIS	2010/11 UK	Overseas	2009/10 UK S'000	Overseas
EQUITY Listed	<b>£'000</b> 36,454	<b>£'000</b> 282,468	<b>£'000</b> 33,192	<u>£'000</u>
Unlisted	0	0	45	264,064
Total	36,454	282,468	33,237	264,064
TOTAL EQUITY	-	318,922	-	297,301
EQUITY MANAGED FUNDS	UK	Overseas	UK	Overseas
Unit Trust Equities	149,430	0	148,177	0
TOTAL EQUITY MANAGED FUNDS		149,430		148,177
TOTAL EQUITY INVESTMENTS	-	468,352	-	445,478

## FINANCIAL INSTRUMENTS

The following categories of financial instruments are carried in the Net Asset Statement

2010/2011		2009/2010
£'000		£'000
441	Loans and receivables	38,202
749,151	Available-for-sale financial assets	663,917
203	Financial assets at fair value through profit or loss	0
(249)	Financial liabilities at fair value through profit or loss	(175)
13,373	Cash	13,202
762,919		715,146

## FINANCIAL RISK MANAGEMENT

As an investment fund, the Lewisham Pension Fund's objective is to generate positive investment returns for a given level of risk. Therefore the Fund holds financial instruments such as securities (equities, bonds), collective investment schemes (pooled funds), and cash equivalents. In addition, debtors and creditors arise as a result of its operations. The value of these financial instruments is reflected in the financial statements at their fair value.

The main risks from the Fund's holding of financial instruments are market risk, credit risk and liquidity risk.

Market risk includes price risk, interest rate risk and currency risk. The Fund's investments are managed on behalf of the Fund by the appointed investment managers. Each investment manager is required to invest the assets managed by them in accordance with the terms of their investment guidelines or pooled fund prospectus. The Lewisham Pension Investment Committee (PIC) has determined that the investment management structure is appropriate and is in accordance with its investment strategy. The Committee regularly monitors each investment manager, and its investment consultant (Hymans) advises on the nature of the investments made and associated risks.

The Fund's investments are held by Northern Trust, who act as custodian on behalf of the Fund. As the Fund adopts a long term investment strategy, the high level risks described below will not alter significantly during any one year unless there are significant strategic or tactical changes to the portfolio.

## 1) Market Risk

Market risk represents the risk that fair value of a financial instrument will fluctuate because of changes in market prices, interest rates or currencies. The Fund is exposed through its investments in equities, bonds and investment funds, to all these market risks. The aim of the investment strategy is to manage and control market risk within acceptable parameters while optimising the return from the investment portfolio. In general, market risk is managed through the diversification of the investments held by asset class, investment mandate guidelines, and investment managers. The risk arising from exposure to specific markets is limited by the strategic asset allocation, which is regularly monitored by the PIC.

## a) Market Price Risk

Market price risk represents the risk that the value of a financial instrument will fluctuate as a result of factors other than interest rate or foreign currency movements, whether those changes are caused by factors specific to the individual instrument, its issuer or factors affecting the market in general. Market price risk arises from uncertainty about the future value of the financial instruments that the Fund holds. All investments present a risk of loss of capital, the maximum risk being determined by the fair value of the financial instruments. The investment managers mitigate this risk through diversification in line with their own investment strategies and mandate guidelines. The Fund has a long term view on expected investment returns which smooths out short term price volatility. A 1% change in the price of all assets within the fund would result in an approximate change in market value of £7.4m.

**b)** Interest Rate Risk is the risk to which the Pension Fund is exposed to changes in interest rates and relates to its holdings in bonds and cash. Based on interest received on bonds held on a segregated basis and cash held by investment managers, a 1% change in the interest rate would result in an approximate change in income of £1.38m.

**c) Currency Risk** is the risk to which the Pension Fund is exposed to fluctuations in foreign currency exchange rates. The global equity managers Alliance Bernstein and RCM are instructed to operate a half currency hedge to mitigate the effect on returns of appreciation or depreciation of sterling against the local currencies of assets held. In practice, this is achieved by the use of futures and forward foreign exchange contracts, which entitle and oblige the seller and holder to exchange assets or currency on a future date at a predetermined price or rate. The former are tradable on exchanges, the latter are "over the counter" agreements, which neither the purchaser or the seller may transfer. As at 31 March 2011, forward foreign exchange contracts were the only derivative contracts held. There is no cost on entering into these contracts but the market value is established as the gain or loss that would arise at the settlement date from entering into an equal and opposite contract at the reporting date.

**2) Credit Risk Credit** risk represents the risk that the counterparty to a financial instrument will fail to meet an obligation and cause the Fund to incur a financial loss. This is often referred to as counterparty risk. The Fund is exposed to credit risk through its underlying investments (including cash balances) and the transactions it undertakes to manage its investments. The careful selection of and monitoring of counterparties including brokers, custodian and investment managers minimises credit risk that may occur through the failure to settle transactions in a timely manner.

The Pension Fund is exposed to credit risk through Securities Lending and Forward Currency Contracts. The Securities Lending programme is run by the Fund's custodian Northern Trust who assign four different risk management oversight committees to control counterparty risk, collateral risk and the overall securities lending programme. The minimum level of collateral for securities on loan is 102%, however more collateral may be required depending on the type of transaction. To further mitigate risks, the collateral held on behalf of the Pension Fund is ring fenced from Northern Trust. Securities lending is capped by investment regulations and statutory limits are in place to ensure no more than 25% of eligible assets can be on loan at any one time.

Forward Currency Contracts are with Alliance and Bernstein and RCM who operate a half currency hedge to mitigate the effect on returns of appreciation or depreciation of sterling against the local currencies of assets held. The Fund manages its risk by monitoring the credit quality and financial position of its fund managers. The investment managers' research process for selecting and monitoring securities or funds for investment mitigates the risk of fraud.

The Financing Fund is also exposed to credit risk. The fund gains exposure by investing in private placements. This is managed by assigning a credit analyst to all investments, who continually monitors the asset, its direct peers and its sector.

**3)** Liquidity Risk – This is the risk that the Pension Fund will have difficulties in paying its financial obligations. The fund holds a large proportion of assets in instruments which can be liquidated at short notice, normally three working days. As at the 31 March 2011 these assets totalled approximately £569m, with a further £13.3m held in cash by fund managers.

## **5b. PRIOR YEAR ADJUSTMENT**

Private Equities held with Harbourvest with a market value of £21.1m which were previously classified as Other Managed Funds - Equities in 2009/10 have been re-classified as Other investments in 2009/10 and 2010/11 in recognition of their categorisation as venture capital.

## 6. DERIVATIVE CONTRACTS

The global equity managers Alliance Bernstein and RCM are instructed to operate a half currency hedge to mitigate the effect on returns of appreciation or depreciation of Sterling against the local currencies of assets held. This is achieved by the use of futures and forward foreign exchange contracts, which entitle and oblige the seller and holder to exchange assets or

currency on a future date at a predetermined price or rate. The former are tradable on exchanges, the latter are "over the counter" agreements, which neither the purchaser or the seller may transfer.

At 31 March 2011, forward foreign exchange contracts were the only derivative contracts held. Forward foreign exchange contracts are disclosed in the accounts at market value which is the gain or loss that would arise from closing out the contract at the balance sheet date by entering into an equal and opposite contract at that date.

Foreign Exchange Gains	
Total Gains	203
Foreign Exchange Losses	
Total Losses	(249)
Total Unrealised Gains/(Losses)	(46)

## 7. DEBTORS & CREDITORS

These comprise the following amounts:

Debtors	2010/11	2009/10
	£000s	£000s
Contributions due from Admitted / Scheduled Bodies	547	700
Equity Dividends / Income from Managed Funds	483	590
Interest and Other Income	151	2
Tax Refunds	0	396
Pending Trades	2,699	37,678
	3,880	39,366
Creditors	2010/11	2009/10
	£000s	£000s
Fund Manager and Custody Fees	(662)	(580)
Consultancy / Advisory Fees (Incl. Audit Fee)	0	(11)
Taxes Due	0	(4)
Pending Trades	(2,777)	(569)
	(3,439)	(1,164)

The pending trades relate to purchases and sales by managers which have yet to be the subject of cash settlement. Pending trade sales and purchases at the year end are treated as investment debtors and creditors.

## 8. CASH DEPOSITS

The Northern Trust Company is the fund global custodian and the cash is held in an interest bearing account to meet the cash flow requirements of our fund managers. The total cash held for this purpose as at 31<sup>st</sup> March 2011 was £13.332m. Approximately £11m of this cash was held for Schroders, £5.4m, and RCM, £5.6m. The Lewisham cash balance represents Pension Fund contributions held in the Borough's current account prior to investment.

## 9. TRANSACTION COSTS

The following direct costs were incurred in relation to individual investment transactions:

	2010-11 £000	2009-10 £000
Total purchases	167	192
Total sales	239	129
Total transactions	406	321

## 10. POST YEAR END EVENTS

There were no major events following the end of the financial year, which would affect the validity of the figures shown in the accounts statement

## 11. COMMITMENTS

The Pension Fund was committed to the following capital contributions as at the 31<sup>st</sup> March 2011:

## Harbourvest

HarbourVest Partners VIII - Venture Fund £2,133,054

HarbourVest Partners VIII – Buyout Fund £5,336,533

HarbourVest International Private Equity Partners V – Partnership Fund £4,172,647

HarbourVest International Private Equity Partners V – Direct Fund £357,655

Total HarbourVest Commitments - £11,999,889

## **M&G** - £ 14,728,129

## 12. RELATED PARTY TRANSACTIONS

There have been no material transactions with related parties in the financial year. There were no provisions for doubtful debt and amounts written off in the period.

Eight Councillors sit on the Pensions Investment Committee which oversees the Fund. Five Councillors of this Committee are members of the pension scheme. At each meeting of the Pensions Investment Committee Councillors are asked to make declarations of interest. No material declarations of interest were made in 2010/11. During the year no trustees or Council chief officers with direct responsibility for pension fund issues have undertaken any declarable transactions with the Pension Fund.

The Council, the administering body, had the dealings with the Fund as follows:

- a) Recharges from the Council for the in-house administration costs and other expenses borne by the scheme were transacted for £1.021 million (see note 3).
- b) All cash transactions relating to pension activities are currently effected through the Council's bank account and consequently pension fund cash balances are held by the Council from time to time. Any interest receivable on such balances is paid to the Pension Fund annually at an interest rate equating to that earned by the Council on temporary investments.

## 13. ADDITIONAL VOLUNTARY CONTRIBUTIONS (AVCs)

The fund has two AVC providers: Clerical Medical and Equitable Life. The value of AVC investments is shown below, the contributions are held by the providers and do not form part of the Lewisham fund's assets.

	£000s
Value at 1 April 2010	1,421
Contributions and Transfers Received	337
Investment Return	54
Paid Out	-371
Value at 31 March 2011	1,441

## 14. SCHEDULED BODIES

The following are scheduled bodies to the fund:

Christ The King Sixth Form College Haberdashers' Aske's Knights Academy Lewisham Homes St Matthew Academy

## **15. ADMITTED BODIES**

The following are admitted bodies to the fund:

National Car Parks Ltd **Excalibur Tenant Management Project** PLUS Housing 21 Lewisham Nexus Services Lewisham Way Youth and Community Centre Lewisham Park Housing Association SAGE Educational Trust Lewisham Elders Resource Centre **CIS Securities** Wide Horizons Phoenix **INSPACE** T Brown & Sons **Quality Heating Blenheim CDP Bentley Jenison Broomleigh Housing Association** 

## 16. STOCK LENDING

The Statement of Investment Principles permits the Fund to enter into stock lending (whereby the Fund lends other bodies stocks in return for a fee and collateral whilst on loan). The council entered into stock lending transactions during the financial year earning  $\pounds$ 0.150 million net of direct expenses. At the balance sheet date the value of aggregate stock on loan was  $\pounds$ 10.2m and the value of collateral held was  $\pounds$ 11m.



## 17. MEMBERSHIP

	Employees		Deferred Beneficiaries		Retired Former Employees	
	2010/11	2009/10	2010/11	2009/10	2010/11	2009/10
Administering Authority	5,436	5,860	6,694	6,267	6,201	6,117
Scheduled Bodies	642	582	194	122	91	76
Admitted Bodies	128	131	51	44	35	32
	6,206	6,573	6,939	6,433	6,327	6,225

# 1. Introduction

This is the Funding Strategy Statement (FSS) of the Lewisham Pension Fund ("the Fund"), which is administered by Lewisham Council, ("the Administering Authority").

It has been reviewed by the Administering Authority in collaboration with the Fund's actuary, Hymans Robertson LLP, and after consultation with the Fund's employers and investment adviser. This revised version replaces the previous FSS and is effective from 31 March 2011.

## 1.1 Regulatory Framework

Scheme members' accrued benefits are guaranteed by statute. Members' contributions are fixed in the Regulations at a level which covers only part of the cost of accruing benefits. Employers pay the balance of the cost of delivering the benefits to members. The FSS focuses on the pace at which these liabilities are funded and, insofar as is practical, the measures to ensure that employers or pools of employers pay for their own liabilities.

The FSS forms part of a framework which includes:

- the Local Government Pension Scheme Regulations 1997 (regulations 76A and 77 are particularly relevant) replaced from 1 April 2008 with the Local Government Pension Scheme (Administration) Regulations 2008, regulations 35 and 36;
- the Rates and Adjustments Certificate, which can be found appended to the Fund actuary's triennial valuation report;
- actuarial factors for valuing early retirement costs and the cost of buying extra service; and
- the Statement of Investment Principles.

Operating within this framework, the Fund's actuary carries out triennial valuations to set employers' contributions and provides recommendations to the Administering Authority when other funding decisions are required for example, when employers join or leave the Fund. The FSS applies to all employers participating in the Fund.

The key requirements relating to the FSS are that:

- After consultation with all relevant interested parties involved with the Fund, the administering authority will prepare and publish their funding strategy.
- In preparing the FSS, the Administering Authority must have regard to:
  - FSS guidance produced by CIPFA

- its statement of investment principles published under Regulation 12 of the Local Government Pension Scheme (Management and Investment of Funds) Regulations 2009.
- The FSS must be revised and published whenever there is a material change in either the policy on the matters set out in the FSS or the Statement of Investment Principles.

The Fund's actuary must have regard to the FSS as part of the fund valuation process.

## 1.2 Reviews of FSS

The FSS is reviewed in detail at least every three years ahead of triennial valuations being carried out, with the next full review due to be completed by 31 March 2014.

The FSS is a summary of the Fund's approach to funding liabilities. It is not an exhaustive statement of policy on all issues. If you have any queries please contact Carol Eldridge in the first instance at carol.eldridge@lewisham.gov.uk or on 020 – 8314 6351.

# 2. Purpose

## 2.1 Purpose of FSS

The Office of the Deputy Prime Minister (ODPM) (now the Department for Communities and Local Government (CLG)) has stated that the purpose of the FSS is:

- "to establish a **clear and transparent fund-specific strategy** which will identify how employers' pension liabilities are best met going forward;
- to support the regulatory framework to maintain **as nearly constant employer contribution rates as possible**; and
- to take a **prudent longer-term view** of funding those liabilities."

These objectives are desirable individually, but may be mutually conflicting. Whilst the position of individual employers must be reflected in the statement, it must remain a single strategy for the Administering Authority to implement and maintain.

This statement sets out how the Administering Authority has balanced the conflicting aims of affordability of contributions, transparency of processes, stability of employers' contributions, and prudence in the funding basis.

## 2.2 Purpose of the Fund

The Fund is a vehicle by which scheme benefits are delivered. The Fund:

- receives contributions, transfer payments and investment income;
- pays scheme benefits, transfer values and administration costs.

One of the objectives of a funded scheme is to reduce the variability of pension costs over time for employers compared with an unfunded (pay-as-you-go) alternative.

The roles and responsibilities of the key parties involved in the management of the Fund are summarised in Annex B.

## 2.3 Aims of the Funding Policy

The objectives of the Fund's funding policy include the following:

• to ensure the long-term solvency of the Fund as a whole and the solvency of each of the notional sub-funds allocated to the individual employers;

# Appendix C Funding Strategy Statement

- to ensure that sufficient funds are available to meet all benefits as they fall due for payment;
- not to restrain unnecessarily the investment strategy of the Fund so that the Administering Authority can seek to maximise investment returns (and hence minimise the cost of the benefits) for an appropriate level of risk;
- to help employers recognise and manage pension liabilities as they accrue, with consideration to the effect on the operation of their business where the Administering Authority considers this appropriate;
- to minimise the degree of short-term change in the level of each employer's contributions where the Administering Authority considers it reasonable to do so;
- to use reasonable measures to reduce the risk to other employers and ultimately to the Council Tax payer from an employer defaulting on its pension obligations; and
- to address the different characteristics of the disparate employers or groups of employers to the extent that this is practical and cost-effective.

# 3. Solvency Issues and Target Funding Levels

## 3.1 Derivation of Employer Contributions

Employer contributions are normally made up of two elements:

- a) the estimated cost of future benefits being accrued, referred to as the "*future service rate*"; plus
- b) an adjustment for the funding position (or "solvency") of accrued benefits relative to the Fund's solvency target, "*past service adjustment*". If there is a surplus there may be a contribution reduction; if a deficit a contribution addition, with the surplus or deficit spread over an appropriate period (see section 3.7.3 below for deficit recovery periods).

The Fund's actuary is required by the regulations to report the *Common Contribution Rate*<sup>1</sup>, for all employers collectively at each triennial valuation. It combines items (a) and (b) and is expressed as a percentage of pay. For the purpose of calculating the Common Contribution Rate, the surplus or deficit under (b) is currently spread over a period of 20 years.

The Fund's actuary is also required to adjust the Common Contribution Rate for circumstances which are deemed "peculiar" to an individual employer<sup>2</sup>. It is the adjusted contribution rate which employers are actually required to pay. The sorts of peculiar factors which are considered are discussed in Section 3.5.

In effect, the *Common Contribution Rate* is a notional quantity. Separate future service rates are calculated for each employer together with individual past service adjustments according to employer-specific spreading and phasing periods.

For some employers it may be agreed to pool contributions, see Section 3.7.6.

Annex A contains a breakdown of each employer's contributions following the 2010 valuation for the financial years 2011/12, 2012/13 and 2013/14. Certain employers' contributions have been pooled with others.

Any costs of early retirements other than on the grounds of ill-health must be paid as lump sum payments at the time of the employer's decision in addition to the contributions described above (or by instalments shortly after the decision).

Employers' contributions are expressed as minima, with employers able to pay regular contributions at a higher rate. Employers should discuss with the Administering Authority before making one-off capital payments.

<sup>&</sup>lt;sup>1</sup> See Regulation 77(4)

<sup>&</sup>lt;sup>2</sup> See Regulation 77(6)

## 3.2 Solvency and Target Funding Levels

The Fund's actuary is required to report on the "solvency" of the whole fund at least every three years.

'Solvency" for ongoing employers is defined to be the ratio of the current market value of assets to the value placed on accrued benefits on the Fund actuary's *ongoing funding basis*. This quantity is known as a funding level.

The ongoing funding basis is that used for each triennial valuation and the Fund actuary agrees the financial and demographic assumptions to be used for each such valuation with the Administering Authority. The ongoing funding basis assumes employers in the Fund are an ongoing concern and is described in the next section.

The ongoing funding basis has traditionally been used for each triennial valuation for all employers in the fund.

The Fund normally operates the same target funding level for all ongoing employers of 100% of its accrued liabilities valued on the ongoing basis. Please refer to paragraph 3.8 for the treatment of departing employers.

Where an admission agreement for an admission body that is not a Transferee Admission Body and has no guarantor is likely to terminate within the next 5 to 10 years or lose its last active member within that timeframe, the fund reserves the right to set contribution rates by reference to liabilities valued on a gilts basis (i.e. using a discount rate that has no allowance for potential investment outperformance relative to gilts). The target in setting contributions for any employer in these circumstances is to achieve full funding on a gilts basis by the time the agreement terminates or the last active member leaves in order to protect other employers in the fund. This policy will increase regular contributions and reduce, but not entirely eliminate, the possibility of a final deficit payment being required when a cessation valuation is carried out.

The Fund also reserves the right to adopt the above approach in respect of those admission bodies with no guarantor, where the strength of covenant is considered to be weak but there is no immediate expectation that the admission agreement will cease.

The Fund actuary agrees the financial and demographic assumptions to be used for each such valuation with the administering authority.

## 3.3 Ongoing Funding Basis

The demographic assumptions are intended to be best estimates of future experience in the Fund based on past experience of LGPS funds advised by the Fund Actuary. It is acknowledged that future life expectancy and in particular, the allowance for future improvements in mortality, is uncertain. Allowance has been made for improvements mortality by allowing for medium cohort with a 1% underpin from 2007. Employers are aware that their contributions are likely to increase in future if longevity exceeds the funding assumptions.

The approach taken is considered reasonable in light of the long term nature of the Fund and the assumed statutory guarantee underpinning members' benefits. The demographic assumptions vary by type of member and so reflect the different profile of employers.

The key financial assumption is the anticipated return on the Fund's investments. The investment return assumption makes allowance for anticipated returns from the Fund's assets in excess of gilts. There is, however, no guarantee that the assets will out-perform gilts, or even match the return on gilts. The risk is greater when measured over short periods such as the three years between formal actuarial valuations, when the actual returns and assumed returns can deviate sharply.

In light of the statutory requirement for the Actuary to consider the stability of employer contributions, it is therefore normally appropriate to restrict the degree of change to employers' contributions at triennial valuation dates.

Given the very long-term nature of the liabilities, a long term view of prospective returns from equities is taken. For the 2010 valuation, it is assumed that the Fund's investments will deliver an average additional real return of 1.6% a year in excess of the return available from investing in index-linked government bonds at the time of the valuation. The same financial assumptions are adopted for all ongoing employers. All employers have the same asset allocation.

Details of other significant financial assumptions and their derivation are given in the Fund Actuary's formal valuation report.

## 3.4 **Future Service Contribution Rates**

The future service element of the employer contribution rate is calculated on the ongoing valuation basis, with the aim of ensuring that there are sufficient assets built up to meet future benefit payments in respect of future service. For the 2010 valuation, the future service rate has been calculated separately for all the employers, although employers within a pool will pay the contribution rate applicable to the pool as a whole. Where it is considered appropriate to do so then the Administering Authority reserves the right to set a future service rate by reference to liabilities valued on a gilts basis (most usually for admission bodies that are not a Transferee Admission Body and that have no guarantor in place).The

approach used to calculate each employer's future service contribution rate depends on whether or not new entrants are being admitted.

The approach used to calculate the employer's future service contribution rate depends on whether or not new entrants are being admitted. Employers should note that it is only Admission Bodies that may have the power not to admit automatically all eligible new staff to the Fund, depending on the terms of their Admission Agreements and employment contracts.

#### 3.4.1 Employers that admit new entrants

The employer's future service rate will be based upon the cost (in excess of members' contributions) of the benefits which employee members earn from their service each year. Technically these rates will be derived using the *Projected Unit Method* of valuation with a one year control period.

If future experience is in line with assumptions, and the employer's membership profile remains stable, this rate should be broadly stable over time. If the membership of employees matures (e.g. because of lower recruitment) the rate would rise.

#### 3.4.2 Employers that do not admit new entrants

Certain Admission Bodies have closed the scheme to new entrants. This is expected to lead to the average age of employee members increasing over time and hence, all other things being equal, the future service rate is expected to increase as the membership ages.

To give more long term stability to such employers' contributions, the *Attained Age* funding method is normally adopted. This will limit the degree of future contribution rises by paying higher rates at the outset.

Both the *Projected Unit* and *Attained Age* funding methods are described in the Actuary's report on the valuation.

Both future service rates will include an allowance for expenses of administration to the extent that they are borne by the Fund and include an allowance for benefits payable on death in service and ill health retirement.

## 3.5 Adjustments for Individual Employers

Adjustments to individual employer contribution rates are applied both through the calculation of employer-specific future service contribution rates and the calculation of the employer's funding position.

The combined effect of these adjustments for individual employers applied by the Fund actuary relate to:

# Appendix C Funding Strategy Statement

- past contributions relative to the cost of accruals of benefits;
- different liability profiles of employers (e.g. mix of members by age, gender, parttime, full-time, manual/non manual);
- the effect of any differences in the valuation basis on the value placed on the employer's liabilities;
- any different deficit/surplus spreading periods or phasing of contribution changes;
- the difference between actual and assumed rises in pensionable pay;
- the difference between actual and assumed increases to pensions in payment and deferred pensions;
- the difference between actual and assumed retirements on grounds of ill-health from active status;
- the difference between actual and assumed amounts of pension ceasing on death;
- the additional costs of any non ill-health retirements relative to any extra payments made;

over the period between the 2007 and 2010 valuations and each subsequent triennial valuation period.

Actual investment returns achieved on the Fund between each valuation are applied proportionately across all employers. Transfers of liabilities between employers within the Fund occur automatically within this process, with a sum broadly equivalent to the reserve required on the ongoing basis being exchanged between the two employers. unless the circumstances dictate otherwise.

The Fund actuary does not allow for certain relatively minor events occurring in the period since the last formal valuation including, but not limited to:

- the actual timing of employer contributions within any financial year;
- the effect of refunds of contributions or individual transfers to other Funds;
- the effect of the premature payment of any deferred pensions on grounds of incapacity.

These effects are swept up within a miscellaneous item in the analysis of surplus, which is split between employers in proportion to their liabilities.

## 3.6 Asset Share Calculations for Individual Employers

The Administering Authority does not account for each employer's assets separately. For the 2007 valuation onwards the Fund's actuary is required to apportion the assets of the whole fund between the employers at each triennial valuation using the income and expenditure figures provided for certain cash flows for each employer. This process adjusts for transfers of liabilities between employers participating in the Fund, but does make a number of simplifying assumptions. The split is calculated using an actuarial technique known as "analysis of surplus". The methodology adopted means that there will inevitably be some difference between the asset shares calculated for individual employers and those that would have resulted had they participated in their own ring-fenced section of the Fund. The asset apportionment is capable of verification but not to audit standard.

The Administering Authority recognises the limitations in the process, but having regard to the extra administration cost of building in new protections, it considers that the Fund actuary's approach addresses the risks of employer cross-subsidisation to an acceptable degree.

## 3.7 Stability of Employer Contributions

## 3.7.1 Solvency Issues and Target Funding Levels

A key challenge for the Administering Authority is to balance the need for stable, affordable employer contributions with the requirement to take a prudent, longer-term view of funding and ensure the solvency of the Fund. With this in mind, there are a number of prudential strategies that the Administering Authority may deploy in order to maintain employer contribution rates at as nearly a constant rate as possible. These include:-

- capping of employer contribution rate increases / decreases within a predetermined range ("Stabilisation")
- the pooling of contributions amongst employers with similar characteristics
- the use of extended deficit recovery periods

## the phasing in of contribution increases/decreases

## 3.7.2 Stabilisation

There can be occasions when, despite the deployment of contribution stabilising mechanisms such as pooling, phasing and the extension of deficit recovery periods, the theoretical employer contribution rate is not affordable or achievable. This can occur in times of tight fiscal control or where budgets have been set in advance of new employer contribution rates being available.

In view of this possibility, the Administering Authority has commissioned the Pension Fund actuary to carry out extensive modelling to explore the long term effect on the Pension Fund of capping future contribution increases. The results of this modelling indicate that it is justifiable to limit employer contribution rate changes, subject to the following conditions being met:

- the Administering Authority is satisfied that the status of the employer merits adoption of a stabilised approach; and
- there were no material events occuring before 1 April 2011 which rendered the stabilisation unjustifiable.

In the interests of stability and affordability of employer contributions, the Administering Authority, on the advice of the Pension Fund actuary, believes that the results of the modelling demonstrate that stabilising contributions can still be viewed as a prudent longer-term approach. However, employers whose contribution rates have been "stabilised" and are currently paying less than their theoretical contribution rate should be aware of the risks of this approach and should consider making additional payments to the Pension Fund if possible.

The Pension Fund currently has a strong net cash inflow and can therefore take a medium to long term view on determining employer contribution rates to meet future liabilities through operating a fund with an investment strategy that reflects this long term view. It allows short term investment markets volatility to be managed so as not to cause volatility in employer contribution rates.

The Scheme regulations require the longer term funding objectives to be to achieve and maintain assets to meet the projected accrued liabilities within reasonably stable employer contribution rates. The role of the Pension Fund actuary, in performing the necessary calculations and determining the key assumptions used, is an important feature in determining the funding requirements. The approach to the actuarial valuation and key assumptions used at each triennial valuation form part of the consultation undertaken with the FSS.

## 3.7.3 Deficit Recovery Periods

The Administering Authority instructs the actuary to adopt specific deficit recovery periods for all employers when calculating their contributions.

The Administering Authority normally targets the recovery of any deficit over a period not exceeding 20 years. However, these are subject to the maximum lengths set out in the table below.

# Appendix C Funding Strategy Statement

Type of Employer	<i>Maximum</i> Length of Deficit Recovery Period				
Statutory bodies with tax raising powers	a period to be agreed with each employer not exceeding 20 years				
Community Admission Bodies with funding guarantees	a period to be agreed with each employer not exceeding 20 years				
Transferee Admission Bodies that admit new entrants	the period from the start of the revised contributions to the end of the employer's contract a period equivalent to the expected future working lifetime of the remaining scheme members allowing for expected leavers., if earlier				
Closed employers and Community Admission Bodies	a period equivalent to the expected future working lifetime of the remaining scheme members allowing for expected leavers.				

This *maximum* period is used in calculating each employer's *minimum* contributions. Employers may opt to pay higher regular contributions than these minimum rates.

The deficit recovery period starts at the commencement of the revised contribution rate, which for the 2010 valuation is April 2011; contribution rates for 2010/11 having already been set at the level advised by the 2007 valuation (and which may include contributions towards the deficit where employers are contributing at more than the future service rate). The Administering Authority would normally expect the same period to be used at successive triennial valuations, but would reserve the right to propose alternative spreading periods, for example to improve the stability of contributions.

## 3.7.4 Surplus Spreading Periods

Any employers deemed to be in surplus may be permitted to reduce their contributions below the cost of accruing benefits, by spreading the surplus element over a period agreed with the Administering Authority subject to the maximum period shown in the table above for deficits in calculating their **minimum** contributions.

However, to help meet the stability requirement, employers may prefer not to take such reductions.

# Appendix C Funding Strategy Statement

## 3.7.5 Phasing in of Contribution Rises

The Administering Authority may allow some employers to phase in contribution rises over the period to which their contribution rates apply i.e. 1 April 2011 to 31 March 2014

#### 3.7.6 Phasing in of Contribution Reductions

Any contribution reductions will be phased in over a period agreed with the Administering Authority.

#### 3.7.7 The Effect of Opting for Longer Spreading or Phasing-In

Employers which are permitted and elect to use a longer deficit spreading period or to phase-in contribution changes will be assumed to incur a greater loss of investment returns on the deficit by opting to defer repayment. Thus, deferring paying contributions will lead to higher contributions in the long-term (depending on the actual financial and demographic performance of the Fund relative to the valuation assumptions).

However any adjustment is expressed for different employers the overriding principle is that the discounted value of the contribution adjustment for each employer will be equivalent to the employer's deficit.

#### 3.7.8 Pooled Contributions

#### 3.7.8.1 Smaller Employers

The Administering Authority may allow smaller employers to pool their contributions as a way of sharing experience and smoothing out the effects of costly but relatively rare events such as ill-health retirements or deaths in service. The maximum number of active members to participate in a pool is at the discretion of the Administering Authority but is normally set at 10 employees.

Community Admission Bodies that are deemed by the Administering Authority to have closed to new entrants are not permitted to participate in a pool. Transferee Admission Bodies are also ineligible for pooling.

For the 2010 valuation the only pool in existence is the Council pool and this pool includes the same employers as at the 2007 valuation.

#### 3.7.8.2 Other Contribution Pools

Schools are also pooled with their funding Council.

Some Admission Bodies with guarantors are pooled with their Council.

#### 3.8 Admission Bodies ceasing

Admission Agreements for Transferee Admission Bodies are assumed to expire at the end of the contract.

Admission Agreements for other employers are generally assumed to be openended and to continue until the last pensioner dies. Contributions, expressed as

## Appendix C Funding Strategy Statement

capital payments, can continue to be levied after all the employees have retired. These Admission Agreements can however be terminated at any point subject to the terms of the agreement.

The Fund, however, considers any of the following as triggers for the termination of an admission agreement:

- Last active member ceasing participation in the LGPS;
- The insolvency, winding up or liquidation of the Admission Body;
- Any breach by the Admission Body of any of its obligations under the Agreement that they have failed to remedy to the satisfaction of the Fund;
- A failure by the Admission Body to pay any sums due to the Fund within the period required by the Fund; or

The failure by the Admission Body to renew or adjust the level of the bond or indemnity or to confirm appropriate alternative guarantor as required by the Fund.

In addition either party can voluntarily terminate the Admission Agreement by giving the appropriate period of notice as set out in the Admission Agreement to the other party (or parties in the case of a TAB).

If an Admission Body's admission agreement is terminated, the Administering Authority instructs the Fund actuary to carry out a special valuation as required under Regulation 78 of the 1997 regulations (38 of the 2008 regulations) to determine whether there is any deficit.

The assumptions adopted to value the departing employer's liabilities for this valuation will depend upon the circumstances. For example:

- (a) For Transferee Admission Bodies, the assumptions would normally be those used for an ongoing valuation to be consistent with those used to calculate the initial transfer of assets to accompany the active member liabilities transferred.
- (b) For admission bodies that are not Transferee Admission Bodies whose participation is voluntarily ended either by themselves or the Fund, or which triggers a cessation event, the Administering Authority must look to protect the interests of other ongoing employers and will require the actuary to adopt valuation assumptions which, to the extent reasonably practicable, protect the other employers from the likelihood of any material loss emerging in future. Where there is a guarantor, the cessation valuation will normally be calculated using an ongoing valuation basis appropriate to the investment strategy. Where a guarantor does not exist then, in order to protect other employers in the Fund, the cessation liabilities and final deficit will normally be calculated using a "gilts cessation basis" with no allowance for potential future investment outperformance and with an allowance for

further future improvements in life expectancy. This approach results in a higher value being placed on the liabilities than would be the case under a valuation on the ongoing funding basis and could give rise to significant payments being required.

(c) For Admission Bodies with guarantors, it is possible that any deficit could be transferred to the guarantor in which case it may be possible to simply transfer the former Admission Bodies members and assets to the guarantor, without needing to crystallise any deficit.

Under (a) and (b), any shortfall would be levied on the departing Admission Body as a capital payment.

In the event that the Fund is not able to recover the required payment in full directly from the admission body or from any bond or indemnity or guarantor, then:

- (d) In the case of Transferee Admission Bodies the awarding authority will be liable. At its absolute discretion, the Administering Authority may agree to recover any outstanding amounts via an increase in the awarding authority's contribution rate over an agreed period.
- (e) In the case of admission bodies that are not Transferee Admission Bodies and have no guarantor, the unpaid amounts fall to be shared amongst all of the employers in the Fund. This will normally be reflected in contribution rates set at the formal valuation following the cessation date.

As an alternative to (b) above where the ceasing admission body is continuing in business, the Fund, at its absolute discretion, reserves the right to enter into an agreement with the ceasing admission body to accept an appropriate alternative security to be held against any funding deficit and to carry out the cessation valuation on an ongoing valuation basis. This approach would be monitored as part of each triennial valuation and the Fund reserves the right to revert to a "gilts cessation basis" and seek immediate payment of any funding shortfall identified.

## 3.9 Early Retirement Costs

## 3.9.1 Non III Health retirements

The actuary's funding basis makes no allowance for premature retirement except on grounds of ill-health. All employers, irrespective of whether or not they are pooled, are required to pay additional contributions wherever an employee retires "early" (see below) with no reduction to their benefit or receives an enhanced pension on retirement before attaining the age at which the valuation assumes that benefits are payable. The current cost of these are specified in the latest early retirement manual from Hymans Robertson.

Since the introduction of the new LGPS many members now have two tranches of pension - namely that which was accrued before and after 1 April 2008. In theory,

# Appendix C Funding Strategy Statement

these can be paid without reduction from two different retirement ages. In practice, the member can only retire once and so both pensions are paid from a single age. It is assumed that the member will retire at the age when all of the members pension can be taken without reduction.

The additional costs of premature retirement are calculated by reference to these ages.

#### 3.9.2 III health monitoring

An allowance is made by the actuary for ill health retirements in the valuation The Administering Authority regularly reviews the incidence of ill health retirements.

## 3.10 New Admitted Bodies

The Fund requires the following from any potential Admission Bodies wishing to join the Fund.

Transferee Admission Bodies will be required to have a guarantee from the transferring scheduled body and also provide a bond if requested by the Awarding Authority. The bond could be required to cover the following:

- the strain cost of any redundancy early retirements resulting from the premature termination of the employer's contract
- any other risks deemed necessary by the awarding authority

# 4. Links to Investment Strategy

Funding and investment strategy are inextricably linked. Investment strategy is set by the Administering Authority, after consultation with the employers and after taking investment advice.

## 4.1 Investment Strategy

The investment strategy currently being pursued is described in the Fund's Statement of Investment Principles.

The investment strategy is set for the long-term, but is reviewed from time to time, normally every three years, to ensure that it remains appropriate to the Fund's liability profile. The Administering Authority has adopted a benchmark, which sets the proportion of assets to be invested in key asset classes such as equities, bonds and property. As at 31 March 2010, the proportion held in equities and property was 76% of the total Fund assets.

The investment strategy of lowest risk would be one which provides cashflows which replicate the expected benefit cashflows (i.e. the liabilities). Equity investment would not be consistent with this

This lowest risk strategy is not necessarily likely to be the most cost-effective strategy in the long-term.

The Fund's benchmark includes a significant holding in equities in the pursuit of long-term higher returns than from a liability matching strategy. The Administering Authority's strategy recognises the relatively immature liabilities of the Fund, the security of members' benefits and the secure nature of most employers' covenants.

The same investment strategy is currently followed for all employers. The Administering Authority does not currently have the facility to operate different investment strategies for different employers.

## 4.2 Consistency with Funding Basis

The funding basis adopts an asset outperformance assumption of 1.6% per annum over and above the redemption yield in index-linked gilts. Both the Fund's Actuary and its investment advisor consider that the funding basis does conform to the requirement to take a "prudent longer term" approach to funding.

The Administering Authority is aware that, in the short term – such as the three yearly assessments at formal valuations – the proportion of the Fund invested in equities brings the possibility of considerable volatility and there is a material chance that in the short-term and even medium term, asset returns will fall short of

the outperformance target. The Fund does not hold a contingency reserve to protect it against the volatility of equity investments.

## 4.3 Balance between risk and reward

Prior to implementing its current investment strategy, the Administering Authority considered the balance between risk and reward by altering the level of investment in potentially higher yielding, but more volatile, asset classes like equities. This process was informed by the use of Asset-Liability techniques to model the range of potential future solvency levels and contribution rates.

Enabling other investment strategies would require investment in new systems and higher ongoing costs which would have to be borne by the employers. The potential benefits of multiple investment strategies need to be assessed against the costs.

# 5. Key Risks & Controls

## 5.1 Types of Risk

The Administering Authority's has an active risk management programme in place. The measures that the Administering Authority has in place to control key risks are summarised below under the following headings:

- financial;
- demographic;
- regulatory; and
- governance.

# 5.2 Financial Risks

Risk	Summary of Control Mechanisms
Fund assets fail to deliver returns in line with the anticipated returns underpinning valuation of liabilities over the long-term	Only anticipate long-term return on a relatively prudent basis to reduce risk of under-performing.
	Analyse progress at three yearly valuations for all employers.
	Asset and liability returns are measured against returns assumed in the valuation on an annual basis.
Inappropriate long-term investment strategy	Set Fund-specific benchmark, informed by Asset-Liability modelling of liabilities.
	Consider measuring performance and setting managers' targets relative to bond based target, absolute returns or a Liability Benchmark Portfolio and not relative to indices.
Fall in risk-free returns on Government bonds, leading to rise in value placed on liabilities	Some investment in bonds helps to mitigate this risk.
Active investment manager under-performance relative to	Short term (quarterly) investment monitoring analyses market performance and active managers relative to their

benchmark	index benchmark. This is supplemented with an analysis of absolute returns against those under- pinning the valuation.
Pay and price inflation significantly more than anticipated	<ul> <li>The focus of the actuarial valuation process is on real returns on assets, net of price and pay increases.</li> <li>Inter-valuation monitoring, as above, gives early warning.</li> <li>Some investment in index-linked bonds also helps to mitigate this risk.</li> <li>Employers pay for their own salary awards and are reminded of the geared effect on pension liabilities of any bias in pensionable pay rises towards longerserving employees.</li> </ul>
Effect of possible increase in employer's contribution rate on service delivery and admission/scheduled bodies	Seek feedback from employers on scope to absorb short-term contribution rises. Mitigate impact through deficit spreading and phasing in of contribution rises.

# 5.3 Demographic Risks

Risk	Summary of Control Mechanisms	
III health retirements significantly more than anticipated	Monitoring of each employer's ill health experience on an ongoing basis. The employer may be charged additional contributions if this exceeds the ill health assumption built into the triennial valuation.	
Pensioners living longer.	Set mortality assumptions with some allowance for future increases in life expectancy.	
	Sensitivity analysis in triennial valuation calculations helps employers understand the potential impact of life expectancy.	
	Fund actuary monitors combined experience of around 50 funds to look for early warnings of lower pension amounts ceasing than assumed in funding.	
	Administering Authority encourage any employers concerned at costs to promote later retirement culture. Each 1 year rise in the average age at retirement would save roughly 5% of pension costs.	
Deteriorating patterns of early retirements	Employers are charged the extra capital cost of non ill health retirements following each individual decision.	
	Employer ill health retirement experience is monitored.	

# 5.4 Regulatory

Risk	Summary of Control Mechanisms
Changes to regulations, e.g. more favourable benefits package, potential new entrants to scheme, e.g. part-time employees	The Administering Authority is alert to the potential creation of additional liabilities and administrative difficulties for employers and itself.
Changes to national pension requirements and/or HM Revenue & Customs rules e.g. effect of abolition of earnings cap for post 1989 entrants from April 2006, abolition of 85 year rule, new 2008 scheme, tax simplification and budget changes for higher earners.	It considers all consultation papers issued by the ODPM and comments where appropriate. The Administering Authority will inform employers where it considers that it is appropriate. In all circumstances where it appears that changes may impact on the Fund's solvency the Administrating Authority will consider seeking actuarial advice to mitigate or manage the impact of such changes.

# 5.5 Governance

Risk	Summary of Control Mechanisms
Administering Authority unaware of structural changes in an employer's membership (e.g. large fall in employee members, large number of retirements).	The Administering Authority monitors membership movements on an annual basis. The Actuary may be instructed to consider revising the Rates and
Administering Authority not advised of an employer closing to new entrants.	Adjustments Certificate to increase an employer's contributions (under Regulation 78 of the 1997 Regulations; 38 of the 2008 Regulations) between triennial valuations
	Deficit contributions may be expressed in monetary amounts (see Annex A).
Administering Authority failing to commission the Fund Actuary to carry out a termination valuation for a departing Admission Body	In addition to the Administering Authority monitoring membership movements on an annual basis, it requires employers with Best Value contractors to inform it of

and losing the opportunity to call in a debt.	forthcoming changes.	
An employer ceasing to exist with insufficient funding or adequacy of a bond.	The Administering Authority believes that it would normally be too late to address the position if it was left to the time of departure.	
	The risk is mitigated by:	
	<ul> <li>Seeking a funding guarantee from another scheme employer, or external body, where-ever possible.</li> </ul>	
	• Alerting the prospective employer to its obligations and encouraging it to take independent actuarial advice.	
	<ul> <li>Vetting prospective employers before admission.</li> </ul>	
	• Where permitted under the regulations requiring a bond to protect the scheme from the extra cost of early retirements on redundancy if the employer failed.	

# Annex A – Employers' Contributions, Spreading and Phasing Periods

Following the 2010 valuation, the minimum employer contributions shown in the Rates and Adjustment certificate attached to the 2010 valuation report are as follows:

Employer	Contributions currently Minimum Contributions for the Year Ending			ar Ending	
code	Employer name	being paid in 2010/11	31 March 2012	31 March 2013	31 March 2014
1	L B LEWISHAM	20.0%	20.5%	21.0%	21.5%
52	EXCALIBUR TENANT MANAGEMENT	20.0%	20.5%	21.0%	21.5%
53	PLUS	20.0%	20.5%	21.0%	21.5%
56	HOUSING 21	20.0%	20.5%	21.0%	21.5%
57	LEWISHAM NEXUS	20.0%	20.5%	21.0%	21.5%
58	LEWISHAM WAY YOUTH & COMMUNITY CENTRE	20.0%	20.5%	21.0%	21.5%
60	LEWISHAM PARK HOUSING ASSN	20.0%	20.5%	21.0%	21.5%
61	SAGE	20.0%	20.5%	21.0%	21.5%
63	LEWISHAM ELDERS RESOURCE CENTRE	20.0%	20.5%	21.0%	21.5%
65	WIDE HORIZONS	20.0%	20.5%	21.0%	21.5%
4	LEWISHAM HOMES	17.2%	16.7%	16.7%	16.7%
3	HABERDASHERS ASKES HATCHAM COLLEGE	15.9%	17.5%	17.5%	17.5%
2	CHRIST THE KING SIXTH FORM COLLEGE	20.7%	21.0%	21.0%	21.0%
5	ST MATTHEWS ACADEMY	16.5%	17.1%	17.1%	17.1%
50	NATIONAL CAR PARKS	21.4%	22.8% plus £32k	22.8% plus £34k	22.8% plus £36k
64	CIS SECURITIES	19.4%	24.1%	25.7%	27.4%
66	PHOENIX COMMUNITY HOUSING	20.1%	17.8%	17.1%	16.5%
67	INSPACE	20.7%	19.5%	18.3%	17.1%
69	T BROWN & SONS	24.3%	20.5%	18.5%	16.5%
70	QUALITY HEATING	23.5%	22.3%	20.3%	18.3%
71	RSM BENTLEY JENNISON	29.0%	23.5%	21.5%	19.5%
74	BROOMLEIGH HOUSING	29.0%	22.3%	20.3%	18.3%

# Annex B – Responsibilities of Key Parties

#### The Administering Authority should:-

- collect employer and employee contributions;
- invest surplus monies in accordance with the regulations;
- ensure that cash is available to meet liabilities as and when they fall due;
- manage the valuation process in consultation with the fund's actuary;
- prepare and maintain an FSS and a SIP, both after proper consultation with interested parties; and
- monitor all aspects of the fund's performance and funding and amend FSS/SIP
- advise the Actuary of any new or ceasing employers

The Individual Employer should:-

- deduct contributions from employees' pay correctly;
- pay all contributions, including their own as determined by the actuary, promptly by the due date;
- exercise discretions within the regulatory framework;
- make additional contributions in accordance with agreed arrangements in respect of, for example, augmentation of scheme benefits, early retirement strain, excess ill-health early retirements if appropriate; and
- notify the administering authorities promptly of all changes to membership or, as may be proposed, which affect future funding;
- for ceding employers, be a signatory to Transferee Admission Agreements as the ceding employer and set the level of any required bond. Keep the level of the bond under review.

#### The Fund actuary should:-

 prepare valuations including the setting of employers' contribution rates after agreeing assumptions with the Administering Authority and having regard to the FSS; and

prepare advice and calculations in connection with bulk transfers and individual benefitrelated matters.

**W** Lewisham

London Borough of Lewisham Pension Fund

# Statement of Investment Principles

**Revised September 2011** 

# Contents

1	Background	3
2	Responsibility for Fund Governance	
	2.1 Pensions investment Committee	3
	2.2 Investment managers	4
	2.3 Custodian bank	4
	2.4 Independent investment adviser	5
	2.5 The actuary	5
	2.6 The investment consultant	5
	2.7 The executive director for resources	6
3 I	nvestment objective of the fund	6
4 F	Realisation of investments policy	6
<b>5 I</b>	nvestment manager structure and fund details	6
6 I	nvestment strategy and asset mix	7
7 F	reedom of information	8
8 F	olicy on socially responsible investment	8
9 0	corporate governance	8
10	Monitoring of investment performance	9
11	Risk	9
12	Stocklending	11
	Appendices	
I	Who's Who	12
2	Target Structure of Fund	14
3	Investment benchmarks, targets, ranges and fee structure	15
4	Compliance statement	18

# 1. Background

This Statement is prepared in accordance with The Local Government Pension Scheme (Management and Investment of Funds) (Amendment) Regulations 1999, which requires administering bodies to prepare, maintain and publish a written statement of the principles governing investment decisions.

The Local Government Pension Scheme was established by statute as a final salary defined benefit pension scheme to provide death and retirement benefits for eligible members and their dependents. The benefits are defined by statute and increased each year in line with movements in the retail prices index.

The fund at the 31<sup>st</sup> March 2011 had assets of approximately £760 million.

The Council has delegated responsibility for the investment management of the Fund to the Pensions Investment Committee, which determines the appropriate investment policy after obtaining proper advice from the Executive Director for Resources, the actuary, and the investment consultants.

Management of the Fund is delegated to professional Investment Managers whose activities are defined by detailed Investment Management Agreements, and regulated by the Financial Services Authority.

The principles outlined in this document were first approved by the Investment Committee in 2000, and are reviewed periodically.

#### 2. Responsibility for Fund Governance

#### 2.1 Pensions Investment Committee

This Statement will be presented to The Pensions Investment Committee at the 6<sup>th</sup> September 2011 meeting for endorsement.

The Committee oversees the operation of the Fund and its investment powers are set out in the Local Government Pension Scheme Regulations. This Statement of Investment Principles is consistent with those powers.

The Pensions Investment Committee meets quarterly and consists of eight voting members with a quorum of three. Stakeholders such as pensioners and contributors also sit on the Committee as observers. The current composition of the Committee is shown at Appendix I.

The Committee has delegated authority to make decisions regarding the Fund, acting on the advice of the investment consultant, the Executive Director for Resources and external advisers. Its primary responsibilities are to:

- Prepare the Statement of Investment Principles
- Set the objectives of the Fund and determine the strategic asset allocation.
- Appoint and review the appointments of all advisors to the Fund.

- Receive valuations of the assets together with market reports and transaction details from the investment managers
- Ensure that the investment managers are operating within the agreed benchmarks and tolerances
- Monitor the investment managers performance against the indices and investment performance targets with which they are measured
- Determine the Fund's socially responsible investment and corporate governance policies. Monitor the risks taken by the investment managers relative to their respective benchmarks
- Set and monitor the annual budget and plan for the operation of the Fund.

Revisions to this statement will require the agreement of the Committee following written advice from the Executive Director for Resources. The Chair can provisionally agree revisions subject to subsequent ratification by Committee.

The Committee will review this statement at least every three years to reflect changes necessitated by the triennial actuarial valuation, and will monitor compliance with the statement regularly. The Committee will, however, be advised of any material changes to the Fund during the inter-valuation period.

## 2.2 Investment Managers

The investment management structure of the fund will be determined after obtaining appropriate advice. Implementation of the current specialist mandate structure was completed in 2009.

The responsibilities of the investment managers are to:

- Ensure the investment of the Fund's assets are in compliance with legislation, the parameters specified by this document and the detailed Investment Management Agreement.
- Provide quarterly reports including a review of investment performance.
- Attend meetings with the Executive Director for Resources and/or the Committee as and when required and respond promptly to all related enquiries.
- Exercise voting rights on share holdings in accordance with the Council's policy.
- To work with the appointed Custodian and ensure that accounting records are reconciled on a monthly basis.

#### 2.3 Custodian Bank

Northern Trust are the independent custodian bank responsible for safe custody of share certificates and records of title to the Fund's

investments, settlement of investment transactions, accounting and collection of dividends and income.

The Custodian's specific responsibilities are to:

- Provide the Council with periodic valuations of the Fund's assets and details of all transactions electronically on a daily basis.
- Collect income and make tax reclaims
- Manage uninvested cash
- Report on the performance of the investment managers and the Fund relative to appropriate benchmarks on at least a monthly basis.
- Undertake stock-lending for the Fund within agreed parameters.
- Process corporate actions in accordance with the fund manager instructions as well as proxy vote in meetings

# 2.4 Independent Investment Adviser

The independent investment adviser position is currently vacant .

The specific responsibilities are to advise the Executive Director for Resources and the Committee in respect of the:

- Evaluation of the investment managers and their performance
- Selection and review of investment managers and custodians
- Provision of advice relating to investment issues.

#### 2.5 The Actuary

The scheme actuary appointed by the Council is Hymans Robertson LLP.

The actuary's responsibilities are to:

- Undertake the statutory valuation of the Fund
- Provide advice on the funding level to aid the Committee in balancing the short and long term objectives of the Fund
- Provide FRS 17 reports on pension costs.
- Calculation of initial employers contributions for admitted and scheduled bodies.
- To review bond and guarantee levels for admitted bodies.

## 2.6 The Investment Consultant

Investment advice is provided by a representative of Hymans Robertson LLP.

The investment consultant's responsibilities are to advise the Executive Director for Resources and the Committee in respect of:

- Investment strategy, advising on the risks and returns associated with different asset strategies
- The selection and review of investment managers and custodian.
- Advice relating to personnel and governance issues within the managers organisations.

# 2.7 The Executive Director for Resources

The Executive Director for Resources is responsible for:

- Implementation of policy
- Ensuring compliance with this document and notifying the Pensions Investment Committee of non-compliance
- Ensuring that this document is regularly reviewed and updated and reflects regulatory requirements.
- Submitting quarterly performance monitoring reports to the Pensions Investment Committee
- Preparation of the annual report and accounts
- Attendance at review meetings with Investment Managers.
- Operational issues relating to the Fund and the day to day administration of Investment Managers.
- Taking emergency decisions in between meetings of the PIC in order to manage the assets of the Fund in a prudent and efficient manner. If this responsibility is used, the Committee will be updated at the next available opportunity.

#### 3 Investment Objectives of the Fund

The primary investment objective of the Fund is to ensure that the assets are invested to secure the benefits of the Fund's members under the Scheme. Against this background, the Fund's approach to investing is to:

- Optimise the return consistent with a prudent level of risk
- Ensure that there are sufficient resources to meet the liabilities
- Ensure the suitability of assets in relation to the needs of the Fund.

#### 4 Realisation of Investments

The majority of stocks held by the Fund are quoted on major stock markets and may be realised quickly to meet cash flow requirements . Property and venture capital investments, which are relatively illiquid comprise approximately 13% of the assets.

#### 5 Investment Manager Structure and Fund Details

The Pensions Investment Committee will ensure that investment managers are appointed who are authorised under the Local

Government Pension Scheme Management and Investment of Funds Regulations 1999 to manage the assets of the Fund. The appointments of the Actuary and Investment Consultant are reviewed periodically. Although the investment managers have full discretion as to stock selection they are required to keep within the asset allocation ranges stipulated by the Investment Committee. These ranges are outlined in Appendix II.

## 6 Investment Strategy and Asset Mix

An Investment Management Agreement is in place for each investment manager, which sets out the relevant benchmark, performance target and asset allocation ranges, together with further restrictions.

The strategic benchmark sets out the longer-term strategy adopted by the Fund in terms of the balance between equities, property, bonds and other investments. It plays an important role in meeting the longer-term cost of funding, and how that cost may vary over time. Within each major market the investment managers will maintain a diversified portfolio of securities through direct investment or via pooled vehicles.

Investment policy is influenced by the fundamental view that over the longer term, equity investment is likely to provide superior returns to other investment classes. Historically, equities have accounted for between 70 to 75% of Lewisham's Fund, and in the current structure constitute approximately 62% of the Fund.

The investment managers set their individual investment strategies to meet the performance objectives set by the Fund. The benchmarks, performance targets and operating ranges are outlined in Appendix II. With the exception of the passive UK equity mandate, the Fund's assets are currently managed on an active basis and are expected to outperform their respective benchmarks by the performance targets shown over a rolling three year period.

In choosing the benchmark, the funding position and maturity profile of the Fund, together with the risk tolerance level of the Council, are key considerations. Property is less volatile than equities and therefore provides diversification. Furthermore, the projected long-term future returns of property appear attractive relative to bonds and cash. The Fund has invested in several large pooled property funds, which to some extent counterbalance the illiquid nature of property. Furthermore, part of the private equity mandate has been achieved by investing in an equity based offering, again helping to offset illiquidity.

At the PIC meeting of the 24<sup>th</sup> February 2011, the committee took the decision to restructure the Pension Fund and increase the passively managed element of the pension fund. Hymans Robertson was appointed at the 15<sup>th</sup> June meeting to oversee the process of appointing the new fund manager and also a transition manager to oversee the process. This process is expected to take at least six months.

#### 7 Freedom of information

The Council will attempt to respond to requests for information relating to the Fund, under Freedom of Information Act 2000, within the statutory timescales.

There are exemptions from the requirement to provide information, for example, where it has been provided for the Fund in confidence, or where disclosure would prejudice the commercial interests of any person or body.

The Pensions Investment Committee considers information about the Fund under the 'Open - Part 1' of its meeting agenda, which is open to the public, including information on:

- investment performance compared with benchmark and target returns
- capital additions and withdrawals
- voting of shares.

# 8 Policy on Socially Responsible Investment

The Fund's primary fiduciary duty to obtain the best financial return on its investments, commensurate with prudent and acceptable levels of risk being incurred. As part of its role, the Committee will consider options make examine and consider ethical investments.

The Fund is bound in respect of Socially Responsible Investment (SRI) policy by law - based on decisions made in the courts which apply to all pension schemes. The Fund may not subordinate the interests of members to SRI policy objectives:

- Due to the requirement to treat the financial interests of the Fund and members as paramount, it is envisaged that the investment managers will operate a policy of positive engagement as opposed to negative screening
- The investment managers will use the voting rights of the Fund to encourage ethical and socially responsible corporate governance based on the principle that, in the longer term, this should enhance shareholder value
- Investment managers are encouraged to refrain from investing in organisations engaged in unethical practices, provided that there are suitable alternative investments, which will not in the long term result in a loss of Fund performance.

The Council recognises the need to collaborate with other investors to promote best practice on responsible investment and effectively engage with companies. The Council is a member of the Local Authority Pension Fund Forum (LAPFF) and participates in this to promote its views.

#### 9 Corporate governance

The proper corporate governance of companies in which the Fund invests, as set out in the Combined Code of Corporate Governance, is of importance to the London Borough of Lewisham. Investment managers have delegated responsibility to instruct the Custodian on the exercise of the voting rights of the investments, on the understanding that these rights are to be exercised to enhance the value of the relevant securities, and are in accordance with the SRI objectives set out above. The managers will report periodically to the Committee on the exercise of these powers and will consult the Fund if in any doubt on related issues.

# 10 Monitoring of investment performance

The Northern Trust Company measures the performance of the Fund and of each investment manager periodically against relevant benchmarks. Comparisons can also be made against other local authority Funds through the WM Local Authority Pension Fund Universe. Each investment manager has been set a target outperformance in excess of the applicable benchmark. Over the longer term, the return generated by the Fund is expected to exceed the rate of return assumed by the actuary for funding the scheme on an ongoing basis.

The Council schedules meeting with Investment Managers on the basis of their strategic importance to the fund, the perceived risk associated with the investment portfolio and the advice of the professional advisors. On this basis major portfolio managers are required to present to the Committee quarterly and to officers half yearly where they will be given the opportunity to justify their past performance and communicate the rationale behind their investment strategies for the shorter and longer term. Smaller investment managers such as the private equity and hedge fund managers will be expected to report annually to Committee and annually to officers. They must also be prepared to answer questions tabled by Members of the Committee. Each investment manager is required to present on a more frequent basis, if required.

In addition Lewisham's Internal Audit Service and the external auditors undertake periodic reviews to confirm that the arrangements and procedures established by the Committee are effectively complied with.

#### 11 Risk

Investment invariably involves an element of risk. The Council in recognition of this has adopted a number of strategies to mitigate the impact of unavoidable risks on the fund.

The Fund is subject to the following risks:

• Funding Risk

Asset values may not increase at the same rate as liabilities with an adverse impact on the funding position. A Funding Strategy Statement (FSS) is prepared every three years as part of the triennial valuation and the Council monitors the Fund's investment strategy and performance relative to the growth in the liabilities at least annually.

• Financial mismatch risk

The Council recognises that assets and liabilities have different sensitivities to changes in financial factors. To mitigate the risk an investment strategy is set which that provides exposure to assets providing inflation protected growth as well as cash flow generating assets that match the Fund's liabilities.

• Liquidity/Cashflow Risk

Investments are held until such time as they are required to fund payment of pensions. Currently the fund is relatively immature and consequently there is a net inflow of funds from contributors The Council manages its cashflows and investment strategy to ensure that all future payments can be met and that sufficient assets are held in liquid investments to enable short term cash requirements to be met

Manager Risk

Fund managers could fail to achieve the investment targets specified in their mandates. This is considered by the Council when fund managers are selected and their performance is reviewed regularly by the Investment Committee as part of the manager monitoring process. In addition the management structure is based on complimentary management styles in an attempt to ensure that the portfolio has an element of counter-balancing to ensure there is exposure to different phases in the economic cycle.

Concentration Risk

This relates to the risk that the performance of a single asset class, investment or manager has a disproportionate influence on the fund's performance. The Council attempts to mitigates this risk by establishing a well diversified strategic asset allocation, reviewing the investment strategy regularly and following a regular fund manager review process.

• Demographic Risk

This relates to the uncertainty around longevity. The Council recognises there are effectively no viable options to mitigate these risks and assesses the impact of these factors through the Funding Strategy Statement and formal triennial actuarial valuations.

• Counterparty Risk

This risk of relates to the other party(s) in a financial transaction (the counterparty) failing to meet its obligations to the Fund. The Council has set guidelines with its fund managers and its custodian to limit its exposure to counterparty risk by specifying minimum

credit ratings and credit limits. It has similarly applied has strict criteria within its stock lending agreements to mitigate counterparty risk in these transactions.

• Currency Risk

The strategic asset allocation adopted by the Council provides for an element to be held overseas to provide diversification and exposure to different economies. Such investment is however subject to fluctuations in exchange rates with an associated positive or adverse impact on performance. Managers of global equities have been provided with an element of discretion to hedge currencies to protect returns. The Council however recognises that it can adopt a long term perspective on investments and consequently is able to absorb short term fluctuations in exchange rates. The Council however continues to monitor developments in the currency hedging environment to determine if adoption of currency hedging is beneficial.

• Environmental, Social and Ethical Issues Risk

The Council recognises that environmental, social and ethical issues have the potential to impact on the long term financial viability of an organisation. The Council monitors both developments within the investment environment and the voting of its appointed managers through its participation in the LAPFF.

Regulations require pension fund administering authorities to state the extent to which they comply with the Chartered Institute of Public Finance (CIPFA) Pensions Panel Principles for Investment Decision Making. This covers the six principles of good investment practice issued by Government in response to the Myners review of institutional investment. The extent to which Lewisham complies is set out in Appendix 3.

# 12. STOCK LENDING

The Council entered into a stocklending arrangement with the Custodian Northern Trust in April 2010.

The Council recognises that stock lending results in the transfer of ownership (including voting rights) to a counterparty whilst economic exposure is retained by the Fund. In order to mitigate the counterparty risk implicit in this arrangement the Council has applied stringent collaterisation conditions.

Appendix 1: Who's Who

Councillors	Union Representatives	
Cllr Whittle (Chair)	Mr J Hale UNISON	
Cllr Maslin (Vice Chair)	Vacant UNITE	
Cllr Allison		
Cllr Best	Pensioner Representatives	
Cllr Fletcher	Mrs C Humble	
Cllr Muldoon	Vacant	
Cllr Wise		
Cllr Pattisson	Admitted Body Representative	
	Vacant	
2. Executive Director for Resources		
<b>Janet Senior</b> Town Hall, London, SE6 4RU		
3. Investment Managers		
Alliance Bernstein	UBS Global Asset Management	
Devonshire House, 1 Mayfair	21 Lombard Street,	
Place , London WIJ 8AJ	London EC3V 9AH	
Schroders	HarbourVest	
31 Gresham Street,	8th floor, Suite 7,Berkeley Squa	
London EC2V 7QA	House,	
	Berkeley Square. London	
RCM (UK) Limited	Fauchier Partners	
155 Bishopsgate	72 Welbeck Street London	
London EC2M 3AD	W1G 0AY	
Investec Asset Management	M&G	

2 Gresham Street	Lauropeo Pountrov Hill	
2 Gresham StreetLaurence Pountney HillLondon EC2V 7QPLondon EC4R 0HH		
4. Custodian Bank		
	5. Actuary	
The Northern Trust Company	Hymans Robertson LLP 20 Waterloo Street	
50 Bank Street, Canary Wharf,		
London E14 5NT	Glasgow G2 6DB	
6. Investment Consultant	7. Solicitors	
Hymans Robertson LLP	Legal Services	
20 Waterloo Street	Town Hall,	
Glasgow G2 6DB	London, SE6 4RU	
8. Performance Measurement The Northern Trust Company	The W.M. Company (a subsidiary of State Street Bank )	
50 Bank Street, Canary Wharf,	World Markets House, Crewe Toll,	
London E14 5NT	Edinburgh, EH4 2PY	
9. Commission Recapture Agent	10. Bankers	
<b>Lynch, Jones &amp; Ryan, In</b> 3 Times Square, New York, NY 10036, U.S.A.	<b>The Co-operative Bank</b> Regional Public Sector Manager Public Sector The Co-operative Bank 4th Floor, 9 Prescot Street	
<b>11. Auditors</b> <b>Audit Commission</b> First floor Millbank Tower, Millbank, London. SW1P 4HQ.	London. E1 8BE. <b>12. Officers (investment)</b> <b>Selwyn Thompson :</b> Group Manager, Budget Strategy <b>Shola Ojo:</b> Principal Accountant	
13. Officers (Administration)	Omar Farooqui: Accountant 14. AVC providers	
Carol Eldridge: Group Manager Mike Dobson: Team Leader	Clerical Medical PO Box 174 Walton Street Aylesbury Bucks. HP21 7YP. Equitable Life PO Box 177 Walton Street Aylesbury Bucks. HP21 7YH.	
15. Membership of Professional		

# Appendix 2: Target Structure of Fund

Manager	Mandate	Target Allocation
Bernstein	Global Equities	22.00%
RCM	Global Equities	22.00%
UBS: Equity	UK Equities	16.00%
UBS: Bonds	Fixed Interest	16.00%
Schroder	Property	10.00%
Fauchier	Hedge Funds	3.00%
Harbour Vest	Venture Capital	3.00%
M&G Credit	Credit	3.00%
Investec	Commodities	5.00%
		100.00%

# APPENDIX 3: INVESTMENT PERFORMANCE TARGETS, BENCHMARKS AND OPERATING RANGES

# Alliance Bernstein

Portfolio: Global equities including the UK

**Target:** To seek to out-perform the benchmark return by + 1.5% per annum over rolling three year periods net of fees

#### **Benchmark and Operating Ranges:**

Asset Class	%	Index
Global Equities	100	MSCI ACWI
Cash	0	

Alliance Bernstein will operate a half hedge. This is where only half the portfolio is exchanged back into sterling allowing the portfolio to benefit from the currencies which appreciate against sterling and thus increasing the return in the portfolio through limited active portfolio management of the currency exposure.

#### RCM

**Portfolio:** Global equities including the UK

**Target:** To seek to outperform the benchmark return by + 1.5% per annum over rolling three year periods net of fees

#### **Benchmark and Operating Ranges:**

Asset Class	%	Index
<b>Global Equities</b>	100	MSCI ACWI
Cash	0	

A currency hedge similar to that operated by the other global manager will be negotiated.

#### UBS

**Portfolio:** UK passive equities and Global fixed interest plus

**Target:** To seek to out-perform the benchmark return by +1.1% per annum over rolling three year periods net of fees on bonds. On passive equities and assets under transition the target is to match the benchmark – i.e. no out-performance.

# Benchmarks:

Asset Class	%	Index
UK Equities		FTSE All share Index
Fixed Interest:		

UK Corporate Bonds	21.7	iBoxx Sterling Non-gilt Over
		15 year Index
UK Fixed Interest Gilts	28.3	FTSE-AGS Over 15 years
Gilts Index		
UK Index Linked Gilts	34.8	FTSE-AGS Over 5 years Gilts Index
Overseas Bonds	15.2	J P Morgan(ex UK)
Government Bond Index		

# Schroder Property Investment Management

Portfolio: A Fund of funds approach in global property

**Target :** To seek to outperform the benchmark return by +0.75% per annum over rolling three year periods net of fees.

Benchmark Asset Class	%	Index
UK property	>60	HSBC / IPD Pooled Property Fund Index-All Balanced Funds Median
Non UK property	<40	Absolute return of 8%
Cash	0	

# **Fauchier Partners**

**Portfolio:** A fund of funds Hedge Fund investment in the Jubilee Absolute Return Fund.

**Target:** To seek to out-perform one month LIBOR by 5% over a rolling three year period.

Benchmark LIBOR

# HarbourVest Partners (U.K.) Limited

# Portfolio: A fund of funds limited partnership investing in Private Equity.

**Target:** To seek to outperform the benchmark return by 5.00% per annum over a rolling ten year period net of fees.

Benchmark To seek to outperform the benchmark return by + 5% per annum

Private Equity MSCI All World Developed Index

The private equity allocation is invested in four limited partnership vehicles and an equity offering quoted on the Dutch stock exchange.

# M&G

# Portfolio: UK companies financing fund

Benchmark: LIBOR

Target: 4-6% p.a above benchmark

The fund provides medium to long term core debt financing to mid-cap (ie approximately the 50th to the 350th largest companies by market capitalisation) UK companies with strong business fundamentals that are facing difficulties with their usual sources of debt finance due to the impact of the "credit crunch".

# Appendix 4: Compliance with the CIPFA Principles for Investment Decision Making

Regulations require administering authorities to assess the extent to which they comply with the CIPFA Principles for Investment Decision Making, and provide reasons for non-compliance. These reflect the principles of good investment practice issued by government in response to the Myners review.

The six principles which underpin best practice and the assessment of Lewisham's compliance is as set out below.

#### Principle 1: Effective Decision-Making

Trustees should ensure that decisions are taken by persons or organisations with the skills, knowledge, advice and resources necessary to take them effectively and monitor their implementation. Trustees should have sufficient expertise to be able to evaluate and challenge the advice they receive and manage conflicts of interest.

#### **Compliance statement - full compliance**

- Decisions are taken by the Committee based on advice from officers, the independent investment adviser and the investment consultant. Specialist investment managers are employed who are responsible for day to day investment decisions.
- In conjunction with the Fund's Independent Investment Advisor the Council will establish a training and development programme for Members of the Pensions Investment Committee.
- The Council has a Pension Fund Business Plan which is reviewed annually.
- There is a clear conflicts of interest policy and Members must make declarations of interest before each Committee or as matters arise during the course of Committee business.
- Training is provided to Members before each meeting on topics they are to consider and technical briefing notes are prepared and distributed prior to meetings.

#### **Principle 2: Clear Objectives**

Trustees should set out an overall investment objective(s) for the scheme that takes account of the scheme's liabilities, the strength of the sponsor covenant and the attitude to risk of both the trustees and the sponsor, and clearly communicate these to advisers and investment managers.

#### **Compliance statement – full compliance**

- The Committee has set its investment objectives in the context of an actuarial review that considered the assets and liabilities and maturity profile of the fund, and it approves a Funding Strategy Statement for the Fund.
- The Committee has set a scheme specific benchmark, diversified to ensure that market volatility in the funds value is reduced through

holding a proportion of the funds assets in alternative assets such as property, private equity, hedge funds, corporate credit, commodities and bonds.

• Each investment manager has a specific benchmark and target set for it and a time horizon, typically three years, for being measured against their target.

# **Principle 3: Risk and Liabilities**

In setting and reviewing their investment strategy, trustees should take account of the form and structure of liabilities.

These include the strength of the sponsor covenant, the risk of sponsor default and longevity risk.

#### **Compliance statement – full compliance**

- The Funding Strategy Statement and triennial valuation are written specifically with the structure of liabilities in mind and also address risks to the Fund.
- The Administering Authority's strategy recognises the relatively immature liabilities of the Fund, the security of members' benefits and the secure nature of most employers' covenants. The strength of the sponsor covenant and the risk of sponsor default combined mean that the scheme's actuary can set a recovery period of 20 years
- When setting the common contribution rate the Actuary is charged with increasing the future service rate by an amount equal to the Fund's solvency target to ensure a fully funded scheme (known as a "past service adjustment")

#### **Principle 4: Performance Assessment**

Trustees should arrange for the formal measurement of the performance of the investments, investment managers and advisers. Trustees should also periodically make a formal policy assessment of their own effectiveness as a decision-making body and report on this to scheme members.

#### Compliance statement – partial compliance

- The Committee reviews investment performance on a quarterly basis and cross examines investment managers on wither a half-yearly or annual basis. Mandates are generally structured so that formal reviews of investment managers occur on a rolling three year basis.
- The Fund employs the services of a Custodian who produces quarterly reports on performance to the Fund.
- The establishment of an Investment Sub-Committee will assist trustees to assess their own effectiveness.

# Principle 5: Responsible Ownership

Trustees should adopt or ensure their investment managers adopt the Institutional Shareholders' Committee Statement of Principles on the responsibilities of shareholders and agents.

A statement of the scheme's policy on responsible ownership should be included in the Statement of Investment Principles.

Trustees should report periodically to members on the discharge of such responsibilities.

## **Compliance statement – Full compliance**

- The Statement of Investment Principles sets out the Fund's approach to Socially Responsible Investment and Corporate Governance.
- The Investment Committee has delegated responsibility for the exercise of voting rights and engagement with companies to investment managers. Within that delegation investment managers are expected to support ethical and socially responsible corporate governance on the basis that in the longer term this will enhance the value of the companies concerned.
- Managers are held to account on their voting records.
- the Fund is a member of the Local Authority Pension Fund Forum

# Principle 6: Transparency and Reporting

Trustees should act in a transparent manner, communicating with stakeholders on issues relating to their management of investment, its governance and risks, including performance against stated objectives. Trustees should provide regular communication to members in the form they consider most appropriate.

The report should contain a commentary on how any commitments made in the Statement of Investment Principles have been progressed during the reporting period.

#### **Compliance statement – full compliance**

- The Statement of Investment Principles sets out the responsibilities of the Committee, its advisers and investment managers and details of the mandates and fee basis of investment managers.
- The Committee papers are available for public inspection and are available on the Council's website. Formal statements such as the Communications Policy, Funding Strategy Statement, Statement of Investment Principles and Triennial Valuation are reported on at Committee and are available on the web.
- A comprehensive annual pensioners newsletter is produced and distributed to all pensioners of the Fund.

**Policy statement** 

# Communications policy statement

London Borough of Lewisham April 2006

Contents

1	Introduction	3
2	Regulatory framework	4
3	Responsibilities and resources	5
4	Communication with key audience groups	
	Our audience	6
	How we communicate	6
	Policy on communication with active, deferred and pensioner members	7
	Policy on promotion of the scheme to prospective members and	
	their employing authorities	10
	Policy on communication with employing authorities	11
	Policy on communication with senior managers	12
	Policy on communication with union representatives	12
	Policy on communication with elected members/the Pensions Committee	13
	Policy on communication with Pensions Section staff	14
	Policy on communication with the media	15
	Policy on communication with other stakeholders/interested parties	16
5	Performance measurement	
	Timeliness	18
	Quality	19
	Results	19

# 6 Review process

2

# Introduction

This is the Communications Policy Statement of the Local Government Pension Fund, administered by the London Borough of Lewisham.

The Fund liaises with more than 20 employers and approximately 17,000 scheme members in relation to the Local Government Pension Scheme. The delivery of the benefits involves communication with a number of other interested parties. This statement provides an overview of how we communicate and how we intend to measure whether our communications are successful.

It is effective from 1 April 2006.

Any enquiries in relation to this Communication Policy Statement should be sent to:

The Pensions Team, Room 101, Town Hall, Catford, SE6 4RU

Tel: 020 8314 7277.

# **Regulatory framework**

This policy statement is required by the provisions of Regulation 106B of the Local Government Pension Scheme Regulations 1997. The provision requires us to:

"prepare, maintain and publish a written statement setting out their policy concerning communications with:

- (a) members
- (b) representatives of members
- (c) prospective members
- (d) employing authorities."

In addition it specifies that the statement must include information relating to:

- (a) the provision of information and publicity about the Scheme to members, representatives of members and employing authorities;
- (b) the format, frequency and method of distributing such information or publicity; and
- (c) the promotion of the Scheme to prospective members and their employing authorities.'

As a provider of an occupational pension scheme, we are already obliged to satisfy the requirements of the Occupational Pension Schemes (Disclosure of Information) Regulations and other legislation, for example the Pensions Act 2004. Previously the disclosure requirements have been prescriptive, concentrating on timescales rather than quality. From 6 April 2006 more generalised disclosure requirements are to be introduced, supported by a Code of Practice. The type of information that pension schemes are required to disclose will remain very much the same as before, although the prescriptive timescales are being replaced with a more generic requirement to provide information within a 'reasonable period'. The draft Code of

Practice<sup>3</sup> issued by the Pensions Regulator in September 2005 sets out suggested timescales in which the information should be provided. While the Code itself is not a statement of the law, and no penalties can be levied for failure to comply with it, the courts or a tribunal must take account of it when determining if any legal requirements have not been met. A summary of our expected timescales for meeting the various disclosure of information requirements is set out in the Performance Measurement section of this document, alongside those proposed by the Pension Regulator in the draft Code of Practice.

# **Responsibilities and resources**

Within the Pensions Section the responsibility for communication material is performed by our Pensions Manager with the assistance of one of the Senior Pensions Officers.

Though we write all communication material within the section, all design work is carried out by the Council's publications team. We also carry out all the arrangements for forums, workshops and meetings covered within this statement.

All printing is carried out internally by the Council's printing department.

# Communication with key audience groups

# **Our audience**

We communicate with a number of stakeholders. For the purposes of this communication policy statement, we are considering our communications with the following audience groups:

active members deferred members pensioner members prospective members employing authorities (scheme employers and admission bodies) senior managers union representatives elected members/the Pensions Committee Pensions Section staff the media.

In addition there are a number of other stakeholders with whom we communicate on a regular basis, such as Her Majesty's Revenue and Customs, the Office of the Deputy Prime Minister, solicitors, the Pensions Advisory Service, and other pension providers. We also consider as part of this policy how we communicate with these interested parties.

<sup>&</sup>lt;sup>3</sup> Code of Practice – Reasonable periods for the purposes of the Occupational Pension Schemes (Disclosure of Information) Regulations 2006, issued September 2005.

# How we communicate

#### General communication

We will continue to use paper based communication as our main means of communicating, for example by sending letters to our scheme members. However, we will complement this by use of electronic means such as our intranet site. We will accept communications electronically, for example by email, and, where we do so, we will respond electronically where possible.

Our Pensions Section staff are responsible for specific tasks. Any phone calls or visitors are then passed to the relevant person within the section. Direct line phone numbers are advertised to allow easier access to the correct person. We also have a 'golden number' which hunts around the team for a vacant phone in case the required number is engaged. This means the person gets to speak to somebody and if they cannot help, they take a message and ask the team member who was engaged to ring the person back.

#### Branding

As the Pension Fund is administered by Lewisham Council, all literature and communications will conform with the branding of the Council.

#### Accessibility

We recognise that individuals may have specific needs in relation to the format of our information or the language in which it is provided. Demand for alternative formats/languages is not high enough to allow us to prepare alternative format/language material automatically. However, we can provide all communications in large print, Braille, on cassette or in another language on request.

# Policy on communication with active, deferred and pensioner

#### members

Our objectives with regard to communication with members are:

- for the Local Government Pension Scheme (LGPS) to be used as a tool in the attraction and retention of employees
- for better education on the benefits of the LGPS
- to provide more opportunities for face to face communication
- as a result of improved communication, for queries and complaints to be reduced
- for our employers to be employers of choice
- to increase take up of the LGPS
- to reassure stakeholders.

Our objectives will be met by providing the following communications, which are over and above individual communications with members (for example, the notifications of scheme benefits or responses to individual queries). The communications are explained in more detail beneath the table.

Method of communication	Media	Frequency of issue	Method of distribution	Audience group (active, deferred, pensioner or all)
Scheme booklet	Paper based and on intranet site	At joining and major scheme changes	Post to home address/via employers	Active
Newsletters	Paper based	Annually and after any scheme changes for actives and deferreds; twice yearly for pensioners	Post to home address/via employers	Separately for all
Pension Fund Report and Accounts	Paper based and on website	Annually	On request	All
Pension Fund Accounts – Summary	Paper based	Annually	Via employers for actives; post to home address for deferred and pensioner members	All
Estimated Benefit Statements	Paper based	Annually	Post to home address/via employers for active members; to home address for deferred members	Active and deferred
Factsheets	Paper based and on intranet	On request	On request	Active
Intranet site	Electronic	Continually available	Advertised on all communications	Active
'Open-door' policy Face to face education sessions including mid-career and pre-retirement planning courses	Face to face Face to face	On request On request	On request On request	All
Customer comment cards	Paper based	On completion of individual tasks	With communications	All

#### Explanation of communications

Scheme booklet – A booklet providing a relatively detailed overview of the LGPS, including who can join, how much it costs, the retirement and death benefits and how to increase the value of benefits.

Newsletters – A newsletter which provides updates in relation to changes to the LGPS as well as other related news, such as national changes to pensions, forthcoming events, a summary of the accounts for the year, contact details, etc.

Pension Fund Report and Accounts – Details of the value of the Pension Fund during the financial year, income and expenditure as well as other related details, for example the current employing authorities and scheme membership numbers. This is a somewhat detailed and lengthy document and, therefore, it will not be routinely distributed except on request. A summary document, as detailed below, will be distributed.

Pension Fund Report and Accounts Summary – Provides a handy summary of the position of the Pension Fund during the financial year, income and expenditure as well as other related details.

Estimated Benefit Statements – For active members these include the current value of benefits as well as the projected benefits to age 65. In relation to deferred members, the benefit statement includes the current value of the deferred benefits as well as the associated death benefits.

Factsheets – These are leaflets that provide some detail in relation to specific topics, such as topping up pension rights, maternity leave, strike absences, death benefits, etc.

Intranet site – This provides scheme-specific information, forms that can be printed or downloaded, access to documents such as newsletters, reports, accounts, frequently asked questions and answers, links to related sites and contact information.

'Open-door' policy – This provides the facility for members to call into the pensions office without a prior appointment. We guarantee that visitors will be seen by an experienced member of staff within five minutes of arrival.

Face to face education sessions – These are education sessions that are available on request for small groups of members. For example, where an employer is going through a restructuring, it may be beneficial for the employees to understand the impact any pay reduction may have on their pension rights.

Joiner packs – These complement the scheme booklet and include the paperwork needed to join the scheme.

# Policy on promotion of the scheme to prospective members and their employing authorities

Our objectives with regard to communication with prospective members are:

to improve take up of the LGPS

for the LGPS to be used as a tool in the attraction of employees

for our employers to be employers of choice for public relations purposes.

As we in the Pensions Team do not have direct access to prospective members, we will work in partnership with the employing authorities in the Fund to meet these objectives. We will do this by providing the following communications:

Method of communication	Media	Frequency of issue	Method of distribution	Audience group
Overview of the LGPS leaflet	Paper based	On commencing employment	Via employers	New employees
Educational sessions	As part of induction workshops	On commencing employment	Face to face	New employees
Promotional newsletters/flyers	Paper based	Annually	Via employers	Existing employees
Posters	Paper based	Ongoing	Via employers	New and existing employees

#### Explanation of communications

Overview of the LGPS leaflet – A short leaflet that summarises the costs of joining the LGPS and the benefits of doing so.

Educational session – A talk providing an overview of the benefits of joining the LGPS.

Promotional newsletters/flyers – These will be designed to help those that are not in the LGPS to understand the benefits of participating in the scheme and provide guidance on how to join the scheme.

Posters – These will be designed to help those that are not in the LGPS to understand the benefits of participating in the scheme and provide guidance on how to join the scheme.

# Policy on communication with employing authorities

Our objectives with regard to communication with employers are:

to improve relationships to assist them in understanding costs/funding issues to work together to maintain accurate data to ensure smooth transfers of staff to ensure they understand the benefits of being an LGPS employer to assist them in making the most of the discretionary areas within the LGPS.

Our objectives will be met by providing the following communications:

Method of communication	Media	Frequency of issue	Method of distribution	Audience group
Employers' Guide	Paper based and employer intranet site	At joining and updated as necessary	Post or via email	Main contact for all employers
Newsletters	Electronic (email) and pensions intranet website	Annually or more frequent if necessary	Email	All contacts for all employers
Employer meetings	Face to face	As and when necessary	Post or via email	All contacts for all employers
Pension Fund Report and Accounts	Paper based and employer website	Annually	Post	Main contact for all employers
Meeting with adviser	Face to face	On request	Invite sent by post or email	Senior management involved in funding and HR issues

#### Explanation of communications

Employers' Guide – A detailed guide that provides guidance on the employer responsibilities, including the forms and other necessary communications with the Pensions Section and scheme members.

Newsletter – A technical briefing newsletter that will include recent changes to the scheme, the way the Pensions Section is run and other relevant information so as to keep employers fully up to date.

Employer meeting – An informal event covering topical LGPS issues.

Pension Fund Report and Accounts – Details of the value of the Pension Fund during the financial year, income and expenditure as well as other related details, for example the current employing authorities and scheme membership numbers.

Adviser meeting – Gives employers the opportunity to discuss their involvement in the scheme with advisers.

### Policy on communication with senior managers

Our objectives with regard to communication with senior managers are:

- to ensure they are fully aware of developments within the LGPS to ensure that they understand costs/funding issues
- to promote the benefits of the scheme as a recruitment/retention tool.

Our objectives will be met by providing the following communications:

Method of	Media	Frequency of	Method of	Audience group
communication		issue	distribution	
Briefing papers	Paper based and	As and when	Email or hard	All
	electronic	required	сору	
Committee papers	Paper based and	In advance of	Email or hard	All
	electronic	committee or	сору	
		Pensions Panel		

Explanation of communications

Briefing paper – A briefing that highlights key issues or developments relating to the LGPS and the Fund, which can be used by senior managers when attending meetings.

Committee paper – A formal document setting out relevant issues in respect of the LGPS, in many cases seeking specific decisions or directions from elected members.

### Policy on communication with union representatives

Our objectives with regard to communication with union representatives are:

- to foster close working relationships in communicating the benefits of the scheme to their members
- to ensure they are aware of the Pension Fund's policy in relation to any decisions that need to be taken concerning the scheme
- to engage in discussions over the future of the scheme
- to provide opportunities to educate union representatives on the provisions of the scheme.

Our objectives will be met by providing the following communications:

Method of communication	Media	Frequency of issue	Method of distribution	Audience group
Briefing papers	Paper based and electronic	As and when required	Email or hard copy	All
Face to face education sessions	Face to face	On request	On request	All
Copies of all newsletters	Paper	On issue	Hand delivered	All

Explanation of communications

Briefing paper – A briefing that highlights key issues and developments relating to the LGPS and the Fund.

Face to face education sessions – These are education sessions that are available on request for union representatives and activists, for example to improve their understanding of the basic principles of the scheme, or to explain possible changes to policies.

Copies of all newsletters – To ensure that the Unions are aware of the information that is being sent to pension scheme members.

### Policy on communication with elected members/the Pensions Committee

Our objectives with regard to communication with elected members/the Pensions Committee are:

to ensure they are aware of their responsibilities in relation to the scheme

- to seek their approval to the development or amendment of discretionary policies, where required
- to seek their approval to formal responses to government consultation in relation to the scheme.

Our objectives will be met by providing the following communications:

Method of	Media	Frequency of	Method of	Audience group
communication		issue	distribution	
Training sessions	Face to face	When there is a	Face to face or	All members of
		new Pensions	via the Employers	the Pensions
		Panel and as and	Organisation for	Panel as well as
		when required	Local	other elected
			Government	members
Briefing papers	Paper based and	As and when	Email or hard	All members of
	electronic	required	сору	the Pensions
				Panel
Pensions Panel	Meeting	Quarterly or as	Members elected	All members of
meetings		and when	onto Pensions	the Pensions
		required	Panel	Panel

### Explanation of communications

Training sessions – Providing a broad overview of the main provisions of the LGPS, and elected members' responsibilities within it.

Briefing paper – A briefing that highlights key issues and developments to the LGPS and the Fund.

Pensions Committee meeting – A formal meeting of elected members, attended by senior managers, at which local decisions in relation to the scheme (policies, etc.) are taken.

### Policy on communication with Pensions Section staff

Our objectives with regard to communication with Pensions Section staff are:

- to ensure they are aware of changes and proposed changes to the scheme to provide on-the-job training to new staff
- to develop improvements to services and changes to processes as required to agree and monitor service standards.

Our objectives will be met by providing the following communications:

Method of	Media	Frequency of	Method of	Audience group
communication		issue	distribution	
Face to face	Face to face	As required	By arrangement	All
training sessions				
Staff meetings	Face to face	As required	By arrangement	All
Attendance at	Externally	As and when	By email, paper	All
seminars	provided	advertised	based	

### Explanation of communications

Face to face training sessions – Enable new staff to understand the basics of the scheme, or provide more in depth training to existing staff, either as part of their career development or to explain changes to the provisions of the scheme.

Staff meetings – To discuss any matters concerning the local administration of the scheme, including, for example, improvements to services or timescales.

Attendance at seminars – To provide more tailored training on specific issues.

### Policy on communication with the media

Our objectives with regard to communication with the media are:

to ensure the accurate reporting of Fund valuation results, the overall performance of the Fund and the Fund's policy decisions against discretionary elements of the scheme.

Our objectives will be met by providing the following communications:

Method of communication	Media	Frequency of issue	Method of distribution	Audience group
Press releases	Paper based or electronic	Every three years following the valuation of the Fund, annually on the publication of the Fund accounts and as and when required for other matters	Post or email	Local press

Explanation of communications

Press releases – Provide statements setting out the Fund's opinion of the matters concerned (i.e. Fund valuation results).

### Policy on communication with other stakeholders/interested parties

Our objectives with regard to communication with other stakeholders/interested parties are:

- to meet our obligations under various legislative requirements
- to ensure the proper administration of the scheme
- to deal with the resolution of pension disputes

to administer the Fund's AVC scheme.

Our objectives will be met by providing the following communications:

Method of	Media	Frequency of	Method of	Audience group
communication		issue	distribution	
Pension Fund	Electronic	Every three years	Via email	Office of the
valuation reports				Deputy Prime
• R&A				Minister
certificates				(ODPM)/Her
<ul> <li>revised R&amp;A</li> </ul>				Majesty's
certificates <ul> <li>cessation</li> </ul>				Revenue and
valuations				Customs
				(HMRC)/all
				scheme
				employers
Details of new	Hard copy	As new	Post	ODPM/HMRC
employers		employers are		
entered into the		entered into the		
Fund		Fund		
Formal resolution	Hard copy or	As and when a	Via email or post	Scheme member
of pension	electronic	dispute requires		or their
disputes		resolution		representatives,
				the Pensions
				Advisory
				Service/the
				Pensions
				Ombudsman
Completion of	Electronic or hard	As and when	Via email or post	ODPM/HMRC/the
questionnaires	сору	required		Pensions
				Regulator

Explanation of communications

Pension Fund valuation report – A report issued every three years setting out the estimated assets and liabilities of the Fund as a whole, as well as setting out individual employer contribution rates for a three-year period commencing one year from the valuation date.

Details of new employers – A legal requirement to notify both organisations of the name and type of employer entered into the Fund (i.e. following the admission of third party service providers into the scheme).

Resolution of pension disputes – A formal notification of pension dispute resolution, together with any additional correspondence relating to the dispute.

Completion of questionnaires – Various questionnaires that may be received, requesting specific information in relation to the structure of the LGPS or the make up of the Fund.

### **Performance measurement**

So as to measure the success of our communications with active, deferred and pensioner members, we will use the following methods:

### Timeliness

We will measure against the following target delivery timescales:

Communication	Audience	Statutory	Target delivery period
		delivery period	
Scheme booklet	New joiners to the	Within two months	Within six weeks of joining
	LGPS	of joining	the LGPS
Estimated Benefit	Active members	On request	30 September
Statements as at			
31 March			
Telephone calls	All	Not applicable	95% of phone calls to be
			answered within 10
			seconds
Issue of	Active and	Within two months	95% of retirement benefits
retirement	deferred members	of retirement	to be issued within five
benefits	retiring		working days of retirement
Issue of deferred	Leavers	Within two months	Within six weeks
benefits		of withdrawal	
Transfers in	Joiners/active	Within two months	Within two weeks
	members	of request	
Issue of forms, i.e.	Active/deferred	N/A	Within five working days
expression of	members		
wish			
Changes to	Active/deferred	Within two months	Within one month of
scheme rules	and pensioner	of the change	change coming into effect
	members, as	coming into effect	
	required		
Annual Pension	All	Within two months	Within five working days
Fund Report and		of request	
Accounts			

### Quality

Audience	Method	To consider	Notes
All member types	Paper based	Service received	Customer comment cards
	survey on	during that task	are sent to members on
	completion of		completion of specific
	specific tasks		tasks. A questionnaire is
			also sent to members
			following their retirement.
			Random questionnaires
			are also included in the
			Pensioners Newsletter.
All member types	Focus group	All services and	Representative group of
	meeting on half	identify	all member types; to
	yearly basis	improvement	include union
		areas/new	representatives
		services	
Employers	Face to face	Their issues	On request

### Results

We will publish an overview of how we are performing within our annual report and in our newsletters. Full details will be reported to our Pensions Committee and will be available for viewing on our intranet site.

### **Review process**

We will review our communications policy annually to ensure it meets audience needs and regulatory requirements. A current version of the policy statement will always be available on our intranet site; paper copies will be available on request.

# Agenda Item 4

	PENSIONS INVES	
Report Title	Investment Performance	for Quarter Ended 30 September 2011
Key Decision		Item No. 4
Ward	All	
Contributors	Executive Director for Re	esources
Class	Part One	Date: 17 November 2011

### 1. <u>SUMMARY</u>

- 1.1 This report sets out the performance of the Pension Fund investment portfolio and that of the individual managers for the quarter ending 30 September 2011.
- 1.2 The report comprises the following sections:
  - 2. Recommendation
  - 3. Background
  - 4. Portfolio Summary
  - 5. Conclusions
  - 6. Financial Implications
  - 7. Legal Implications

### 2. <u>RECOMMENDATIONS</u>

It is recommended that the Pensions Investment Committee notes the contents of this report.

### 3. BACKGROUND

The revised management arrangements for the Pension Fund investment portfolio have been operational for approximately three years and this report sets out the performance for the quarter ended 30 September 2011 and since inception as provided by the Fund's advisers Hymans Robertson.

### 4. <u>PORTFOLIO SUMMARY</u>

- 4.1 The fund had a market value of £705m as at the 30 September 2011. This represents a reduction of £58m (7%) over the March 2011 valuation of £763m.
- 4.2 The fund achieved a return of -9.15% in the quarter which was 0.67% higher the benchmark of -8.48%. The fund performance over the longer term is a set out below.

### Table 1: Fund Performance

10.00% -					
0.00% -					
-10.00% -					
-10.00 % -	Quarter	Year to Date	One Year	Three Years	Since
Fund	-9.15%	-6.97%	-0.79%	4.16%	6.09%
Benchmark	-8.48%	-6.52%	-0.54%	5.63%	6.51%
Relative	-0.67%	-0.45%	-0.25%	-1.47%	-0.42%

4.3 The fund currently employs nine specialist managers with mandates corresponding to the principal asset classes. The managers and the associated performance targets and value of funds held are as set out below.

 Table 2: Portfolio Summary

				Value 30	
Manager	Mandate	Performance Target	Date Appointed	Sep 2011	Value 30 Jun 2011
				£m	£m
Alliance					
Bernstein	Global Equity	1.50%	1 Nov 2004	145.0	175.9
		5% over 5			
Fauchier	Hedge Fund	Years	28 Jun 2008	21.2	22.0
Harbourvest	Venture Capital	5% over 10 Yrs	29 Jun 2006	32.7	31.2
RCM	Global Equity	1.50%	18 Sep 2008	145.1	170.6
Schroders	Property	0.75%	12 Oct 2004	71.2	70.8
UBS (Equity)	UK Equity (Index)		27 Feb 2008	111.0	129.1
UBS (Bonds)	Fixed Interest		28 Feb 2008	134.2	127.7
INVESTEC	Commodities		25 Feb 2010	36.4	39.8
M & G	UK Financing Fund		1 May 2010	8.1	8.0
	Securities				
Northern Trust	Lending			0.2	0.2
				£705.1	£775.3

4.4 The performance of the individual managers relative to the appropriate benchmarks is as set out in Table 3

<b>Table 3: Managers</b>	Performance	<b>Relative to</b>	Target
--------------------------	-------------	--------------------	--------

	Quarter Ended 30 Sep 2011	One Year	Since Inception
Alliance Bernstein Fauchier Harbourvest RCM Schroders UBS (Equity) UBS (Bonds) INVESTEC	-2.7% -5.9% 16.7% -0.2% -0.8% 0.1% -1.4% 0.0%	-3.8% -8.2% 24.4% -0.1% -0.3% 0.1% -0.5% 0.1%	-2.5% -6.5% 2.6% -3.6% -0.8% 0.1% 1.5% -1.3%
M&G	0.8%	2.2%	2.0%

- 4.5 The table indicates the effect of the current volatile period for global markets driven by the uncertainty amongst investors about the global economy. Most managers have underperformed their respective benchmarks over time.
- 4.6 The performance of individual managers has been analysed by the Council. investment advisors, Hymans Robertson. This has been set out at Appendix 1.

### 5. <u>CONCLUSION</u>

Performance continues to be below benchmark. The proposed restructure of the fund is the measure being put in place to address this issue.

### 6. FINANCIAL IMPLICATIONS

The comments of the Executive Director for Resources have been incorporated into the report.

### 7. LEGAL IMPLICATIONS

- 7.1 As the administering authority for the Fund, the Council must review the performance of the Fund's investments at regular intervals and review the investments made by Fund Managers quarterly.
- 7.2 The Pension Regulations require that the Council has regard to the proper advice of its expert independent advisers in relation to decisions affecting the Pension Fund. They must also have regard to the separate advice of the Chief Finance Officer who has statutory responsibility to ensure the proper administration of the Council's financial affairs including the administration of the Pension Fund.

### **Background Papers**

### None reported

If there are any queries on this report or you require further information, please contact Selwyn Thompson, Group Manager Budget Strategy on 020 8314 6932.



# London Borough of Lewisham Pension Fund

Review of Investment Managers' Performance for Third Quarter of 2011

### Prepared By:

Scott Donaldson - Partner Albert Chen - Investment Analyst

For and on behalf of Hymans Robertson LLP November 2011

Real people. Real skills. Real results.

## Contents

		Page
>	Markets	
	Historic Returns for World Markets to 30 September 2011	3
>	Fund Overview	
	Portfolio Summary	4
	Fund Asset Allocation	Ę
>	Manager Overview	
	Manager Summary	6
	Performance Summary - Managers	
>	Managers	
	Alliance Bernstein - Global Equity	ξ
	RCM - Global Equity	ç
	UBS - UK Equity	10
	UBS- Fixed Interest	11
	Schroders - Property	12
	Fauchier - Hedge Fund of Funds	13
	Investec - Commodities	14
	Harbourvest - Venture Capital	15
	M&G - UK Companies Financing Fund	16
>	Appendices	
	Performance Calculation	17

Please note the value of investments, and income from them, may fall as well as rise. This includes equities, government or corporate bonds, and property, whether held directly or in a pooled or collective investment vehicle. Further, investment in developing or emerging markets may be more volatile and less marketable than in mature markets. Exchange rates may also affect the value of an investment. As a result, an investor may not get back the amount originally invested. Past performance is not necessarily a guide to future performance.

Hymans Robertson LLP has relied upon third party sources and all copyright and other rights are reserved by such third party sources as follows: DataStream data: © DataStream; Fund Manager data: Fund Manager; Hymans Robertson data: © Hymans Robertson; Investment Property Databank Limited data: © and database right Investment Property Databank Limited and its licensors 2011. All rights reserved. IPD has no liability to any person for any losses, damages, costs or expenses suffered as a result of any use or reliance on any of the information which may be attributed to it. Whilst every effort has been made to ensure the accuracy of such estimates or data - including third party data - we cannot accept responsibility for any loss arising from their use. © Hymans Robertson LLP 2011

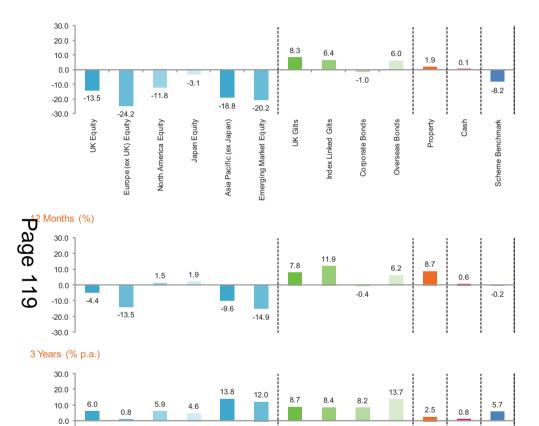
# Historic Returns for World Markets to 30 September 2011

3 Months (%)

-10.0

-20.0

-30.0



### Historic Returns - Comment

During the quarter a number of major threats to the global economic and financial system eroded investor confidence. Although the Greek debt crisis dominated the headlines, concerns over the level of sovereign debt extended to other countries, including Spain, Italy, and even the US. In July, the world witnessed the unedifying spectacle of US coming close to 'default', as politicians clashed over whether and how to extend the country's debt ceiling. In early August, a major credit rating agency downgraded US sovereign debt; a move, at this stage, with more symbolic than real significance.

The sovereign debt crisis was accompanied by evidence of a slowdown in global economic growth and talk of a 'double dip' recession. Downgrades to economic forecasts became the order of the day, culminating, in September, with a warning from the International Monetary Fund that the global economy had entered a 'dangerous new phase'. The Fund's prognosis for developed economies is one of weak and bumpy expansion, with recession a possibility if issues relating to the US and euro-zone economies are not dealt with.

Investor caution was expressed by a preference for 'safety'. Equity markets fell sharply during the quarter; in contrast, government bonds of countries spared the worst of the debt crisis (e.g. UK, US, Germany) fared well. The price of gold and other precious metals rose steeply.

Key events during the quarter were:

#### **Global Economy**

- Published data pointed to decelerating economic growth in UK, US, Euro-zone and Japan.
- The US central bank launched 'operation twist' in an effort to stimulate economic growth.
- Short-term interest rates were raised in Euro-zone to counter inflationary pressures. No change in UK and US.
- Disharmony amongst Euro-zone members over Greek debt crisis led to criticism by US.
- Emergency liquidity was provided by leading central banks to support banking sector.

#### Equities

- · Bank shares fell sharply on concerns over exposure to 'at risk' sovereign debt.
- The strongest sectors relative to the 'All World' Index were Technology and Health Care (both +9.4%) and Telecommunications (+8.8%); the weakest were Basic Materials (-10.4%) and Industrials (-7.1%).

#### Bonds

- The yield on 10 year US Treasuries fell below 2%, its lowest since the early 1940s.
- Greece moved closer to defaulting on sovereign debt despite rescue packages.

The outlook for the global economy remains unclear, with more risk apparent on the 'downside' than the 'upside'. Further monetary stimulus is on the agenda but the immediate priority is the sovereign debt crisis, that brings the very future of the Euro into question.



# **Portfolio Summary**

### Valuation Summary

	Values	s (£m)				
Asset Class	Q2 2011	Q3 2011	Actual Proportion %	Target Proportion %	Differe	nce %
Global Equity	474.6	401.0	56.9	60.0	-3.1	
Bonds	127.6	134.7	19.1	16.0		3.1
Property	71.0	71.6	10.2	10.0		0.2
Hedge Fund of Funds	21.8	20.8	3.0	3.0		0.0
Private Equity	31.2	32.7	4.6	3.0		1.6
UK Financing Fund	8.0	8.1	1.1	3.0	-1.9	
Commodities	39.8	36.4	5.2	5.0		0.2
Total Client	774.1	705.2	100.0	100.0		

### Comments

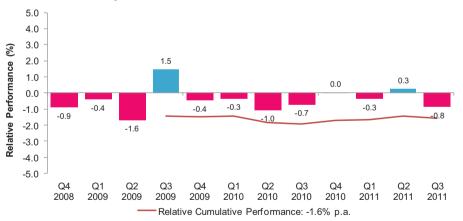
The Fund's portfolio value declined by  $\pounds 68.9m$  over the quarter, with the Fund's equity managers posting large negative absolute returns.

The Fund underperformed its benchmark, declining by 9.0% relative to the benchmark return of -8.2%. The Alliance Bernstein mandate was the biggest contributing factor to underperformance as it underperformed its benchmark return by 3.1% over the quarter. Partially offsetting some of the negative performance were the HarbourVest and M&G mandates, which outperformed over the period.

During the quarter, an additional £0.3m was invested into the HarbourVest mandate to fund existing commitments.

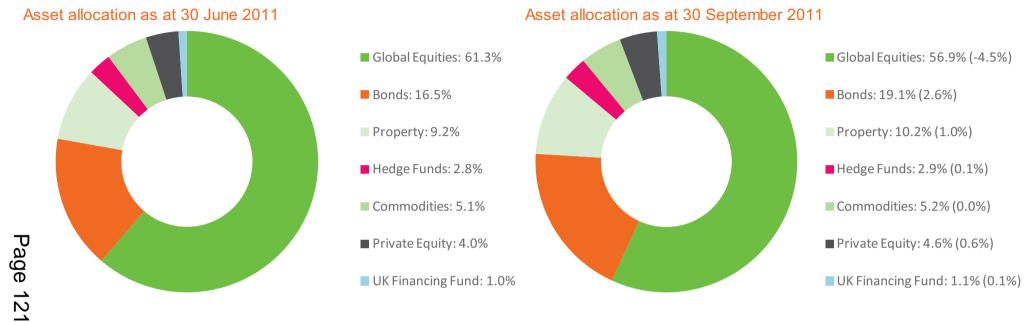


### Relative Quarterly and Relative Cumulative Performance





# **Fund Asset Allocation**



# **→**

### Comments []

The sharp falls in equity markets over the period have resulted in the Fund having an underweight position in global equities at the end of quarter, along with an overweight position in bonds.

During the quarter, an additional £0.3m was invested into the HarbourVest mandate to fund existing commitments.



# **Manager Summary**

### **Manager Valuations**

	Value	(£m)				
Manager	Q2 2011	Q3 2011	Actual Proportion %	Target Proportion %	Differer	nce %
Alliance Bernstein - Global Equity	175.8	144.9	20.6	22.0	-1.4	
RCM - Global Equity	170.5	145.0	20.6	22.0	-1.4	
UBS - UK Equity (Index)	128.3	111.1	15.7	16.0	-0.3	
UBS - Fixed Interest	127.6	134.7	19.1	16.0		3.1
Schroders - Property	71.0	71.6	10.2	10.0		0.2
Fauchier - Hedge Fund of Funds	21.8	20.8	3.0	3.0	-0.0	
Investec - Commodities	39.8	36.4	5.2	5.0		0.2
Harbourvest - Venture Capital	31.2	32.7	4.6	3.0		1.6
M&G - UK Companies Financing Fund	8.0	8.1	1.1	3.0	-1.9	
Total	774.1	705.2	100.0	100.0		0.0

# A lanager Summary

Manager	Date Appointed	Benchmark Description	Performance Target (% p.a.)	Rating *
Alliance Bernstein - Global Equity	01 Nov 2004	MSCI All Country World Index	1.5% p.a. above benchmark	
RCM - Global Equity	19 Dec 2008	MSCI All Country World Index	1.5% p.a. above benchmark	
UBS - UK Equity (Index)	27 Feb 2008	FTSE All Share	<b>_</b>	
UBS - Fixed Interest	31 Oct 2004	Composite Bond Index	1.1% p.a. above benchmark	
Schroders - Property	12 Oct 2004	IPD Pooled Property Fund Index		
Fauchier - Hedge Fund of Funds	28 Jun 2008	LIBOR + 5% p.a.		
Investec - Commodities	25 Feb 2010	Dow Jones-UBS Commodities Total Return Index	-	
Harbourvest - Venture Capital	29 Jun 2006	MSCI All Country World Developed Index	5% p.a. above benchmark	
M&G - UK Companies Financing Fund	01 May 2010	LIBOR	4-6% p.a. above benchmark	
* For information on our manager ratings, see individual n	nanager pages		Key: Replace	- On-Watch - Retain



# **Performance Summary - Managers**

### Performance Summary 🗉

		Alliance Bernstein - Global Equity	RCM - Global Equity	UBS - UK Equity (Index)	UBS - Fixed Interest	Schroders - Property	Fauchier - Hedge Fund of Funds	Investec - Commodities	Harbourvest - Venture Capital	M&G - UK Companies Financing Fund	Total Fund
3 Months (%)	Absolute Benchmark	-17.6 -14.9	-15.1 -14.9	-13.4 -13.5	5.7 7.1	0.9 1.7	-4.5 1.4	-8.6 -8.6	2.7 -14.0	1.0 0.2	-9.0 -8.2
	Denchmark	-14.9	-14.9	-13.5	7.1	1.7	1.4	-0.0	-14.0	0.2	-0.2
									13.4	0.0	
	Relative			0.1				0.0		0.8	
		-3.1	-0.2		-1.4	-0.8	-5.8				-0.8
12 Months (%)	Absolute Benchmark	-8.8 -4.9	-5.0 -4.9	-4.3 -4.4	7.6 8.1	6.9 7.2	-2.6 5.6	1.2 1.1	21.7 -2.7	2.8 0.7	-1.1 -0.2
	Denchmark	-4.9	-4.9	-4.4	0.1	1.2	5.0	1.1	25.1	0.7	-0.2
										0.4	
	Relative			0.1			_	0.1		2.1	
Ρ		-4.1	-0.1		-0.5	-0.3	-7.8				-0.9
a											
Page Years (% p.a.)	Absolute	-0.3	N/A	6.2	13.2	-2.5	-1.0	N/A	3.9 5.1	N/A	4.1
$\rightarrow$	Benchmark	3.0	N/A	6.0	11.9	0.8	5.6	N/A	5.1	N/A	5.7
123											
ω	Relative		N/A	0.1	1.2			N/A		N/A	
		-3.2				-3.3	-6.2		-1.2		-1.6
Since Inception (% p.a.)		3.5	4.7	0.3	10.8	2.3	-0.4	1.6	4.3	2.6	5.9
	Benchmark	6.0	8.3	0.2	9.3	3.1	6.2	2.9	1.7	0.6	6.4
	Relative			0.2	1.4				2.6	1.9	
		-2.4	-3.3			-0.7	-6.2	-1.3			-0.5

Source: [i] DataStream, Fund Manager, Hymans Robertson, Investment Property Databank Limited

# **Alliance Bernstein - Global Equity**

### HR View Comment & Rating



Alliance Bernstein is in advanced talks with State Street regarding the transfer of certain post-trade functions to State Street. The functions involved will include settlements, portfolio accounting, client reporting and performance measurement. If the deal proceeds then some of Alliance Bernstein's existing staff will transfer across to State Street.

Any transfer of responsibilities will be carefully staged over a two year period to avoid any disruption to clients. We are comfortable with this approach by the manager and view it is a sensible move to increase efficiency. The two year implementation plan will also provide clients with the opportunity to feed back any perceived change in the level of service that they receive. Alliance Bernstein successfully thansferred a number of Japan-based operations to State Street in 2009 and therefore already has an stablished working relationship with State Street.

### Performance Summary - Comment

Alliance Bernstein underperformed their benchmark during Q3 2011, with the mandate returning -17.6% against the benchmark return of -14.9%.

Exposure to selected European financials (ING, Societe Generale) and Commodities stocks (Rio Tinto, Xstrata) were the greatest detractors to performance over the quarter as equity markets fell sharply worldwide. Positive performance from holdings in defensive sectors including Tobacco (Japan Tobacco, Altria) and Medical (Roche, AstraZeneca) were insufficient to offset the underperformance.

The manager continues to retain conviction in the deep-value approach, arguing that the market at present has paid little attention to relative strength or weakness of company-specific fundamentals. Analysis by the manager highlights that price/book valuations between the cheapest and most expensive quintiles of stocks suggests that the value opportunity is as high as it was in late 2008 / early 2009 at the peak of the financial crisis.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	3 Years (% p.a.)	Since Inception* (% p.a.)
Fund	-17.6	-8.8	-0.3	3.5
Benchmark	-14.9	-4.9	3.0	6.0
Relative	-3.1	-4.1	-3.2	-2.4

\* Inception date 01 Nov 2004.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
-3.2	1.5

#### 4.00 2.7 3.00 21 2.0 % 2.00 0.7 Performance 1.00 0.4 0.4 0.3 0.00 -0.1 -0.2 -1.00 -0.5 -0.6 -10 -1.2 -2.00 -1.4 -19 Relative -3.00 -2.7 -3.1 -4.00 -5.00 -4.4 -5.4 -6.00 Q3 Q3 Q1 Q3 Q3 Q1 Q3 Q1 Q1 03 Q1 Q1 Q3 Q1 2005 2006 2007 2008 2008 2009 2009 2010 2010 2005 2006 2007 2011 2011 Relative Cumulative Performance: -3.0% p.a.

### Relative Quarterly and Relative Cumulative Performance





# **RCM - Global Equity**

### HR View Comment & Rating



Marissa Blankenship has joined the Sustainability Research Team in RCM London. Marissa will be responsible for conducting sustainability research on stocks with a particular focus on materials, financials, transportation, commercial and professional services and media sectors.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	Since Inception* (% p.a.)
Fund	-15.1	-5.0	N/A
Benchmark	-14.9	-4.9	N/A
Relative	-0.2	-0.1	N/A

\* Inception date 18 Sep 2008.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
N/A	1.5

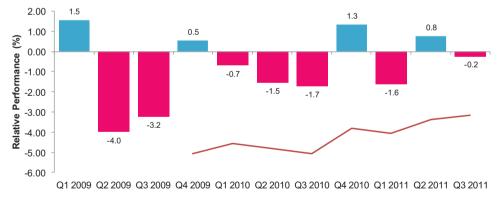
# Pagerformance Summary - Comment

Ver the quarter, the RCM portfolio declined by 15.1%, slightly behind the benchmark return of

Stock selection in aggregate was negative for the portfolio with individual names in the Energy (National Oilwell Varco, Talisman Energy) and Materials (Freeport-Mcmoran, BHP) sectors detracting from performance as investors avoided cyclical stocks amidst a backdrop of deepening concern about global growth prospects. Positive contributors to performance included the portfolio holdings in Apple, which continues to enjoy good momentum from iPhone and iPad sales, and Amazon, which continues to gain market share from both online and traditional retailers.

Within the portfolio new acquisitions included purchases of oil company Royal Dutch Shell, on expectations of future production growth and improving returns, and payments technology firm Visa, which is experiencing above average growth through market share gains in international markets. Amongst disposals for the quarter, the manager exited its holdings in Disney, on softening results, and BNP Paribas, amidst heightened concerns about the firm's exposure to Greek and Italian bonds.

### Relative Quarterly and Relative Cumulative Performance



-Relative Cumulative Performance: -3.1% p.a.

Source: [i] DataStream, Fund Manager, Hymans Robertson



### London Borough of Lewisham Pension Fund

Hymans Robertson LLP

Page

# **UBS - UK Equity**

### HR View Comment & Rating



There were no significant staff changes to report in the UBS passive index team.

Elsewhere in the business, UBS announced the hire of Richard Kiel as global Head of Investment Risk Solutions. The position, within the firm's Global Investment Solutions (GIS) division, is new. He will report to Curt Custard, Head of GIS. Mr. Kiel was global head of post-trade services at Thomson Reuters Group.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	Since Inception* (% p.a.)
Fund	-13.4	-4.3	0.3
Benchmark	-13.5	-4.4	0.2
Relative	0.1	0.1	0.2

\* Inception date 27 Feb 2008.

### 3 Year Relative Return

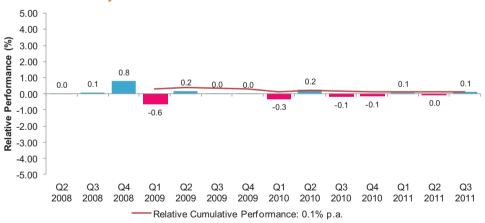
Actual % p.a.	Target % p.a.
0.1	0.0

# Serformance Summary - Comment

UBS succeeded in closely matching benchmark performance over the quarter, as would be expected of a passive manager.

Amidst falling worldwide equity markets, in the UK the defensive sectors, including Healthcare, Telecommunications and Utilities, held up best. Concerns over global growth and the Eurozone crisis were key factors in the Basic Materials and Financials sectors being the weakest performers for the quarter.

### Relative Quarterly and Relative Cumulative Performance





# **UBS-Fixed Interest**

### HR View Comment & Rating



Following a number of high-profile departures over the past year, UBS has significantly added to its London-based Global and UK fixed income teams with four new hires over the quarter.

Kevin Zhao joins as a Senior Portfolio Manager for Global Sovereign Strategies, Paul Lambert has been hired as Head of Currency, and Vivek Acharya and Rachid Semaoune have been hired as Portfolio Managers to support Jonathan Gregory and Alix Stewart, respectively.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	Since Inception* (% p.a.)
Fund	5.7	7.6	10.8
Benchmark	7.1	8.1	9.3
Relative	-1.4	-0.5	1.4

\* Inception date 31 Oct 2004.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
1.2	1.1

# Page erformance Summary - Comment

UBS fixed interest mandate underperformed its benchmark over the quarter, returning 5.7% Group to the benchmark return of 7.1%, although it continues to remain ahead of benchmark over the longer term performance periods of 12 months and 3 years.

As risk aversion set in over the quarter, credit markets and financial sector bonds in particular, suffered falls in liquidity. Within the corporate bond index, financial bond spreads widened significantly over spreads for non-financials. The manager purchased protection on an index of subordinated bank bonds however this was not enough to offset the underperformance of the portfolio's underlying subordinated bond holdings. Combined with the manager's overweight position in financials, this was the largest detractor to performance for the mandate over the period.

### Relative Quarterly and Relative Cumulative Performance



-Relative Cumulative Performance: -0.5% p.a.

Source: [i] DataStream, Fund Manager, Hymans Robertson



Page

# **Schroders - Property**

### HR View Comment & Rating



There were no changes to Schroders' multi-manager property team over the past quarter.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	3 Years (% p.a.)	Since Inception* (% p.a.)
Fund	0.9	6.9	-2.5	2.3
Benchmark	1.7	7.2	0.8	3.1
Relative	-0.8	-0.3	-3.3	-0.7

\* Inception date 12 Oct 2004.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
-3.3	0.0

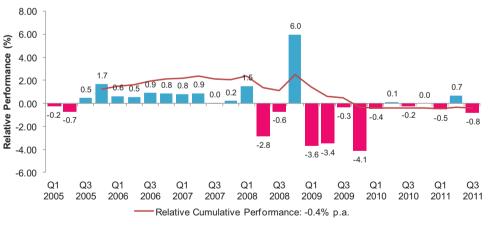
# Berformance Summary - Comment

The Schroders property mandate returned 0.9% for the quarter, lagging the benchmark return of 1.7%.

The UK portfolio performed in line with the benchmark over the period, while currency depreciation affected the portfolio's overseas holdings in Europe and Asia, reducing overall portfolio returns by 0.7%. The portfolio's cash holdings were also a short term drag on performance, although this impact is expected to diminish as the cash position is reduced.

Whilst the last few months have seen a significant downgrading of UK economic forecasts, capital values in UK commercial property remained largely stable during the summer. Schroder expect weakening economic forecasts to filter through to the property investment market with investors likely to become more risk averse. The manager is closely monitoring the currently out-performing Central London Office sector and may look to move this position closer to benchmark over the next months.

### Relative Quarterly and Relative Cumulative Performance





## **Fauchier - Hedge Fund of Funds**

### HR View Comment & Rating



Fauchier's funds have seen net redemptions over the 3rd quarter with the Jubilee Absolute Return Fund's assets under management (AuM) down to £2.78bn from £2.9bn (at the start of the quarter). The Jubilee Absolute Equity Fund's AuM was also down for the quarter, to £360m from £409m.

At this stage these redemptions do not give cause for concern over the financial stability of the firm, although we will continue to monitor this closely as we expect to see further redemptions this year due to the disappointing performance of the funds.

In September, Fauchier announced a lowered fee structure to take effect from 1 January 2012, having negotiated fee discounts with its underlying managers and passing these onto clients. The lowered fee structure will result in a net fee for the Fund's investment with Fauchier of 90bps (after accounting for a bbps rebate).

## Performance Summary - Comment

The Jubilee Absolute Return fund underperformed its benchmark over the quarter, returning -4.5% as downturn in global equity markets impacted the majority of the underlying managers due to their inherent equity market exposure.

Event-driven managers continued to suffer as the global economic uncertainty has led to a slowdown in corporate activity. In the third quarter the fund continued to be hurt by performance of some of its highest conviction managers. In particular Lansdowne Partners' funds continued to underperform due to overweight positions in financials, which were hit particularly badly during the equity market sell off over the quarter.

The higher than average levels of intra-stock correlation and the macroeconomic impact on markets continues to make for a difficult environment for fundamental equity managers (favoured by Fauchier) as shares fell indiscriminately over the quarter. The fund's short-bias managers provided positive returns as equity markets fell, but this was not sufficient to offset losses in other strategies.

### Performance Summary to 30 September 2011

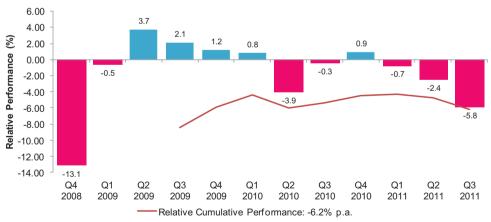
	3 Months (%)	12 Months (%)	Since Inception* (% p.a.)
Fund	-4.5	-2.6	-0.4
Benchmark	1.4	5.6	6.2
Relative	-5.8	-7.8	-6.2

\* Inception date 28 Jun 2008.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
-6.2	5.0

### Relative Quarterly and Relative Cumulative Performance



Source: [i] DataStream, Fund Manager, Hymans Robertson



Page

## **Investec - Commodities**

### HR View Comment & Rating



There have been no significant changes to the Investec commodities team to report during the quarter.

Elsewhere in the business, Investec have hired Allan Vlah as a Client Investment Strategist. Allan joins as a product specialist and will assist the investment team with global reporting responsibilities.

### Performance Summary to 30 September 2011

	3 Months (%)	Since Inception* (% p.a.)
Fund	-8.6	1.6
Benchmark	-8.6	2.9
Relative	0.0	-1.3

\* Inception date 25 Feb 2010.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.	
N/A	0.0	

# Serformance Summary - Comment

During another difficult quarter for commodity markets, the Investec commodities mandate matched the benchmark return, returning -8.6%.

Long equity positions in Base and Bulks and Energy were the biggest contributors to negative absolute performance over the period. In particular, copper oriented names fell sharply as the copper price declined 22% (in USD terms). Energy stocks within the portfolio also declined sharply as investors began discounting energy commodity prices substantially below current levels.

The manager's short equity and commodity positions provided some positive performance during the quarter, with short positions in steelmakers Outokumpu and Arcelormittal performing well as concerns over future steel demand and both companies' debt levels came to the fore.



## **Harbourvest - Venture Capital**

### HR View Comment & Rating



HarbourVest remains one of our favoured fund of fund firms due to its global reach, broad and deep network of relationships, and array of impressive, experienced individuals.

### Performance Summary to 30 September 2011

	3 Months (%)	12 Months (%)	3 Years (% p.a.)	Since Inception* (% p.a.)
Fund	2.7	21.7	3.9	4.3
Benchmark	-14.0	-2.7	5.1	1.7
Relative	19.4	25.1	-1.2	2.6

\* Inception date 29 Jun 2006.

### **3 Year Relative Return**

Actual % p.a.	Target % p.a.	
-1.2	5.0	

# Performance Summary - Comment

-14.0%

Given the volatility and pricing of this asset class, it can be misleading to place too much emphasis on short-term performance.

The returns shown are sourced from Northern Trust.

### Relative Quarterly and Relative Cumulative Performance



Page

~

# **M&G - UK Companies Financing Fund**

### HR View Comment & Rating



As we have noted previously, the investment period for the fund has been extended to July 2012.

The manager continues to see a favourable lending environment for the fund.

### Performance Summary to 30 September 2011

	3 Months (%)	Since Inception* (% p.a.)
Fund	1.0	2.6
Benchmark	0.2	0.6
Relative	0.8	1.9

\* Inception date 01 May 2010.

### 3 Year Relative Return

Actual % p.a.	Target % p.a.
N/A	0.0

## Serformance Summary - Comment

The UK Companies Financing Fund returned 1.0%, ahead of its LIBOR benchmark return of 0.2% for the quarter.

The value of the fund increased moderately over the quarter as income accumulated. No additional loans were made during the period.

At 30 September 2011, the fund has made seven loans amounting to c.40% of committed capital. M&G are in continuing discussions with a number of companies regarding potential loans. Discussions with one party concluded during the quarter with no result, while discussions with three other parties are ongoing with one of these at the documentation stage.

The returns shown are sourced from Northern Trust.

Source: [i] DataStream, Hymans Robertson



# **Performance Calculation**

### **Geometric vs Arithmetic Performance**

Hymans Robertson are among the investment professionals who calculate relative performance geometrically as follows:

((1 + Fund Performance)/(1 + Benchmark Performance))-1

Some industry practitioners use the simpler arithmetic method as follows:

### Fund Performance - Benchmark Performance

The following example illustrates the shortcomings of the arithmetic method in comparing short term relative performance with the longer term picture:

	Arithmetic Method			Geometric Method			Difference
	Fund	Benchmark	Relative	Fund	Benchmark	Relative	
Period	Performance	Performance	Performance	Performance	Performance	Performance	
Quarter 1	7.00%	2.00%	5.00%	7.00%	2.00%	4.90%	0.10%
Quarter 2	28.00%	33.00%	-5.00%	28.00%	33.00%	-3.76%	-1.24%
tinked 6 months			-0.25%			0.96%	-1.21%
Contraction Month Performance	36.96%	35.66%	1.30%	36.96%	35.66%	0.96%	0.34%

### Using the arithmetic method

If fund performance is measured quarterly, there is a relative underperformance of 0.25% over the six month period. If fund performance is measured half yearly, there is a relative outperformance of 1.30% over the six month period.

### Using the geometric method

If fund performance is measured quarterly, there is a relative outperformance of 0.96% over the six month period. If fund performance is measured half yearly, an identical result is produced.

The geometric method therefore makes it possible to directly compare long term relative performance with shorter term relative performance.

# Agenda Item 5

PENSIONS INVESTMENT COMMITTEE								
Report Title	Exclusion of the Press and Public							
Key Decision	No			Item No. 5				
Ward								
Contributors	Chief Executive (Head of Business & Committee)							
Class	Part 1		Date: 17 November 2011					

### Recommendation

It is recommended that under Section 100(A)(4) of the Local Government Act 1972, the press and public be excluded from the meeting for the following items of business on the grounds that they involve the likely disclosure of exempt information as defined in paragraphs 3, 4 and 5 of Part 1 of Schedule 12(A) of the Act, as amended by the Local Authorities (Executive Arrangements) (Access to Information) (Amendments) (England) Regulations 2006 and the public interest in maintaining the exemption outweighs the public interest in disclosing the information:-

- 6 Passive Manager Selection RFP Analysis
- 7 Appointment of Transition Manager

# Agenda Item 6

By virtue of paragraph(s) 3, 4, 5 of Part 1 of Schedule 12A of the Local Government Act 1972.

# Agenda Item 7

By virtue of paragraph(s) 3, 4, 5 of Part 1 of Schedule 12A of the Local Government Act 1972.